Transend Networks Revenue Proposal

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Our mission is transmission

Presentation outline

- Transend brief overview
- Overview of the current period
- Overview of the revenue proposal and cost drivers
- Revenue proposal details

Vision

 Transend's vision is to be a leader in developing and maintaining sustainable networks.

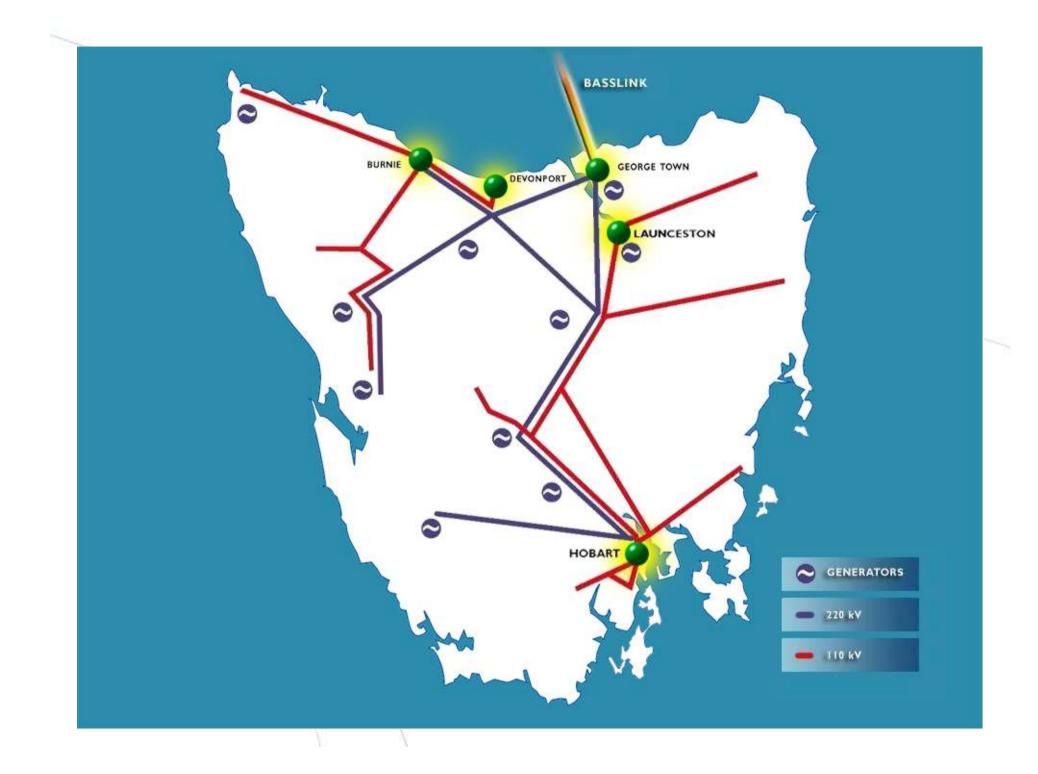


Overview

- Smallest (conventional) TNSP
- Operating in the NEM since May 2005
- Operational agreement with NEMMCO
- Requirement to maintain residual power system security
- Licensed by the Tasmanian Energy Regulator
- State owned corporation

Overview - transmission system characteristics

- Backbone network 220 kV
- Network 110 kV provides connection some generation, regional load centres
- Includes sub-transmission assets 6.6 kV to 44 kV
- System accessibility is challenging in Tasmania
- Real-time operation



Overview - transmission system characteristics

- Connected to the mainland grid via Basslink
- Current major local generation source is hydro
- Other sources of generation: wind, gas
- Energy constrained not capacity constrained
- Peak demand 1874 MW (Tas) and 2415 MW (with Basslink export)

Customers

- 19 customers comprising generators, Basslink, Aurora and major industrial customers
- Transend's key strategic objective is to strive to provide a quality service and create value for customers

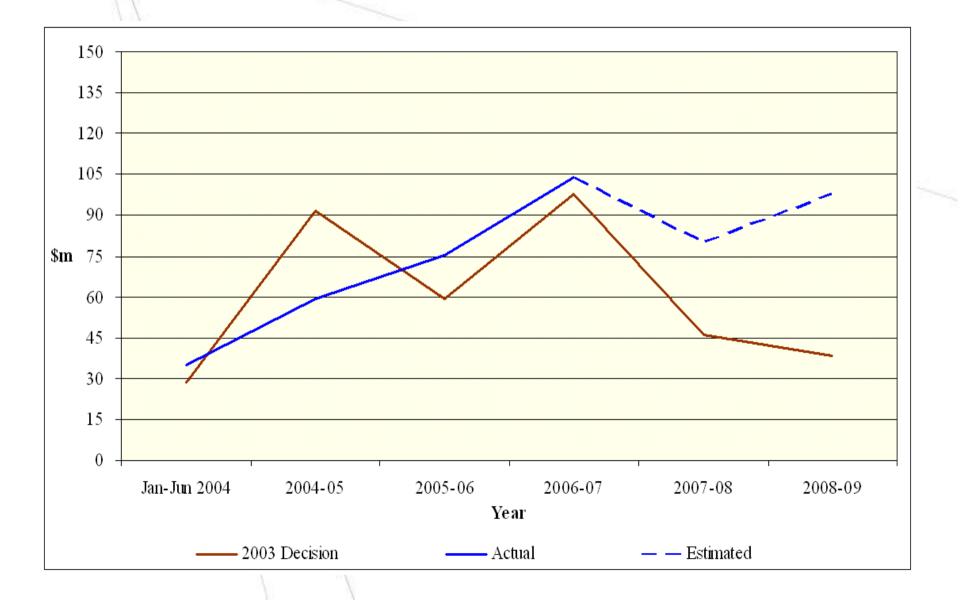
Customers

- Cost effective solutions that meet the required connection point performance
- Plan for future load growth as part of the annual planning review process
- Consultations such as Grid Vision
- Assists Transend in managing and developing the Tasmanian transmission system

Current period – capital expenditure

- Forecasting to commission \$451 million
- Robust capital governance framework
- Larger than previously undertaken
- Demonstrated delivery capability
- Prudent and efficient

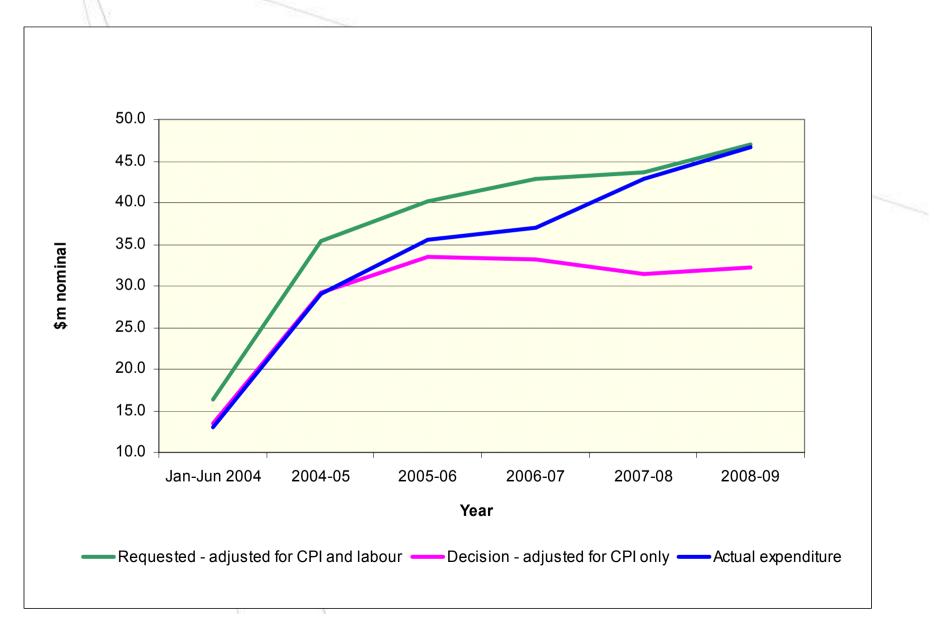
Current period – capital expenditure



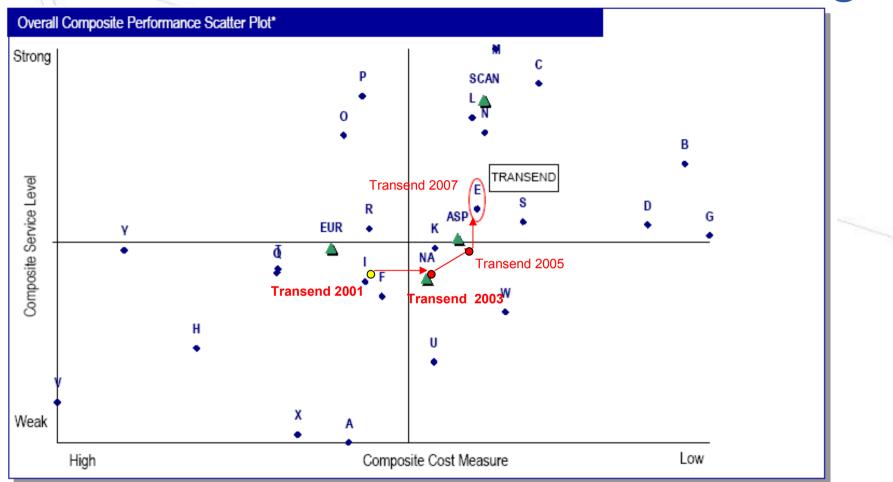
Current period - Operating expenditure

- In determining Transend's current operating expenditure, ACCC
 - Applied a 2% efficiency improvement factor
 - Arbitrary cuts without justification
 - Used a CPI escalator only
- Transend is tracking to its originally proposed opex allowance for the current period

Current period - Operating expenditure



Transend's ITOMS benchmarking



- Better than average in both cost and service performance
- In same quadrant as best performers
- Best performer in circuit breaker maintenance and easement management

Innovations in the current period

- Dynamic real-time ratings
 - leaders in the NEM
 - releases capacity
- Installation of high temperature conductor
 - least cost solution
 - increased the capacity of the line by 50%
- Asset Management Information System (AMIS)
 - works planning module
 - outage management coordination
 - ratings information system

Highlights of the current period

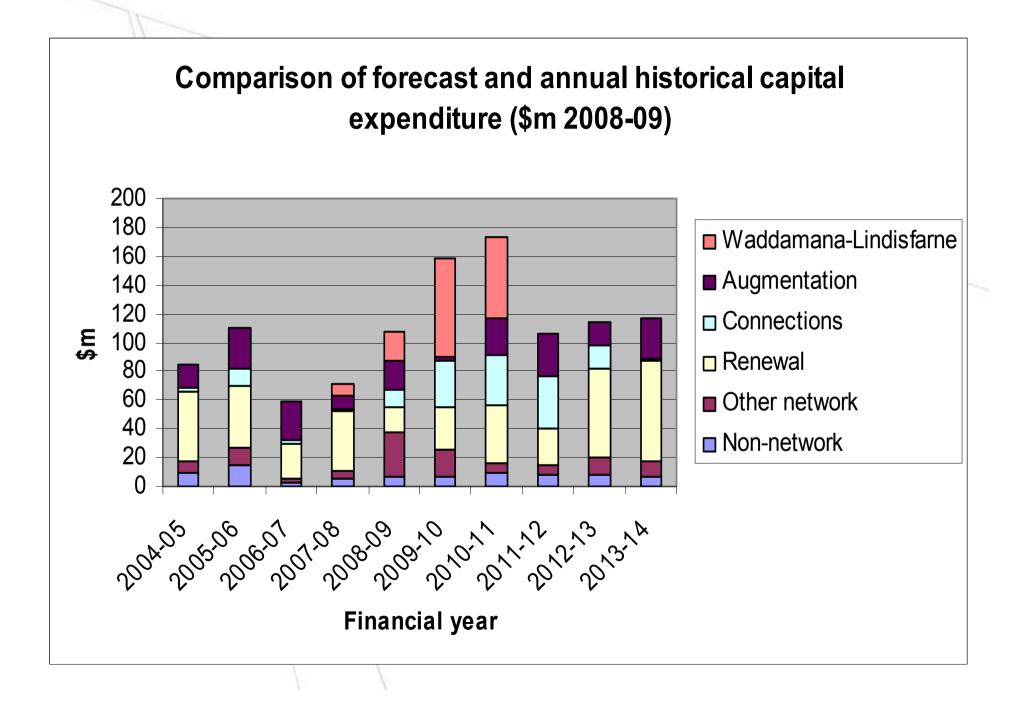
- Transend joined the NEM in May 2005
- Basslink connected the Tasmania power system with the mainland grid in April 2006
- Capital expenditure program has continued to meet Transend's obligations as a TNSP

Overview of revenue proposal

- Capital expenditure of \$680 million (2008/09) proposed for the transmission system from 1 July 2009 to 30 June 2014
- Significant increase in capital expenditure required to:
 - meet growing customer demand
 - new network performance requirements
 - replace assets that are unreliable or in poor condition
 - meet higher input costs

Capital expenditure cost drivers

| Cost Driver | Comments | |
|--|--|--|
| Grid vision | Guides solution development to ensure short-term network constraints are consistent with long-term needs and procurement of easements for long- term planning needs | |
| New mandated network performance requirements | Network performance requirements introduced by Tasmanian Government in December 2007 | |
| Demand forecasts | Capital investment required to meet growing demand while maintaining mandated reliability standards | |
| Replacement of assets that are unreliable or are in poor condition | Only the highest priority assets based on condition, technical compliance and performance | |
| Higher input costs | Labour, plant, equipment and land costs are all rising above inflation | |

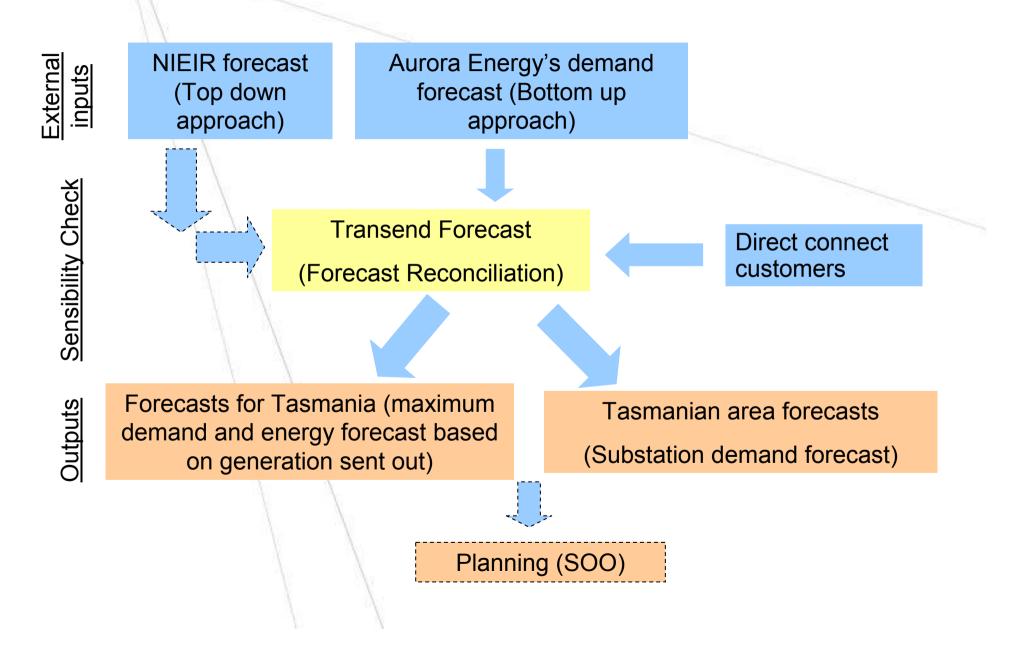


Grid vision

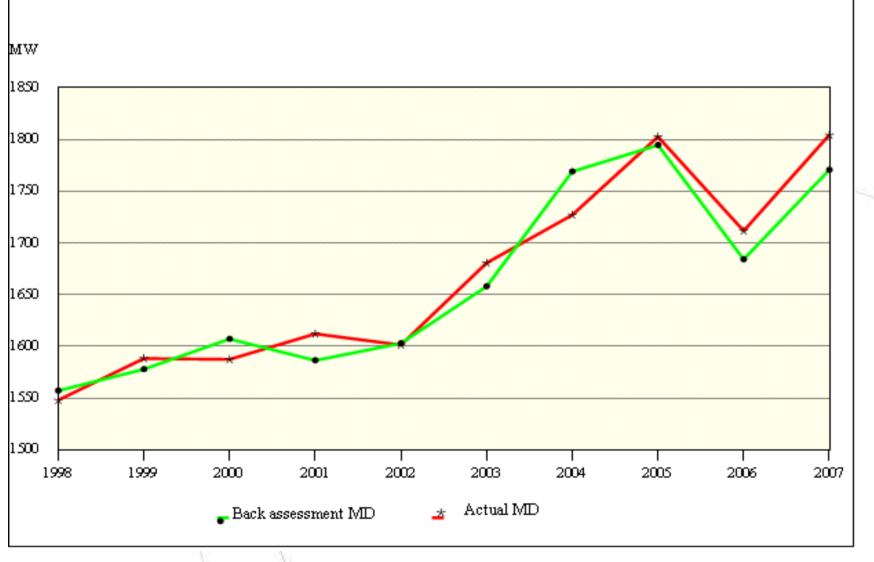
- Input to developing long-term planning
- Ongoing review of forecast capital expenditure
- Highlights future strategic land and easement



Demand forecast methodology



Back assessment of maximum demand

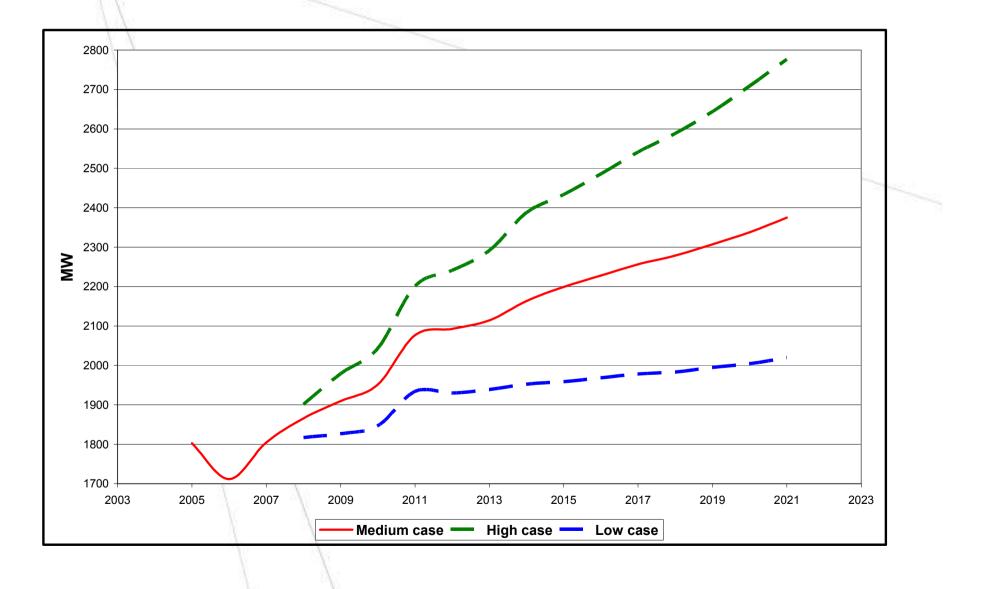


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Forecast winter maximum demand

- Forecast growth rate of 1.94% per annum from 2008-2022
- Higher than forecast growth of 1.44% identified in the 2007 Annual Planning Report
- Increase attributed to:
 - Improved State economic conditions
 - Slower than anticipated natural gas take-up

Forecast winter maximum demand

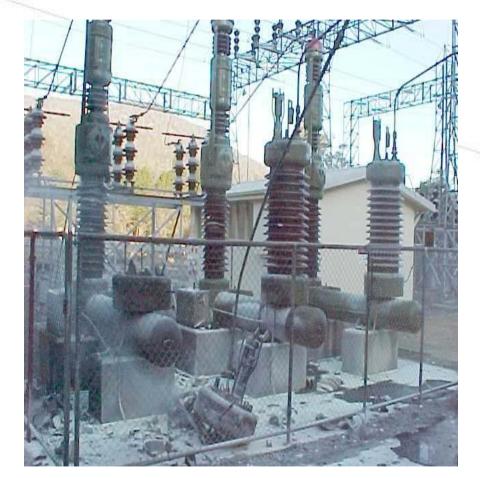


Asset renewal investment drivers

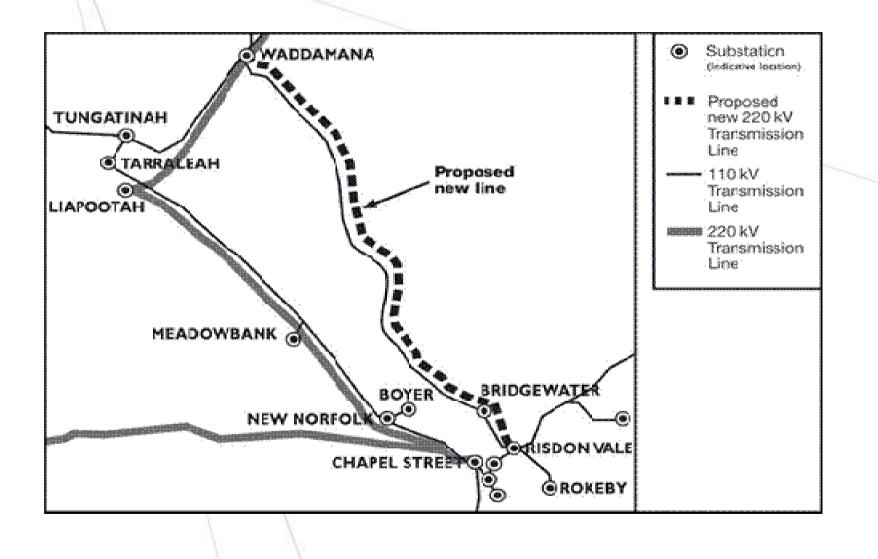
- Asset condition
- Asset performance
- Spares availability and product support
- Technical obsolescence
- Physical security
- Technical, safety and environmental compliance
- Operational support systems

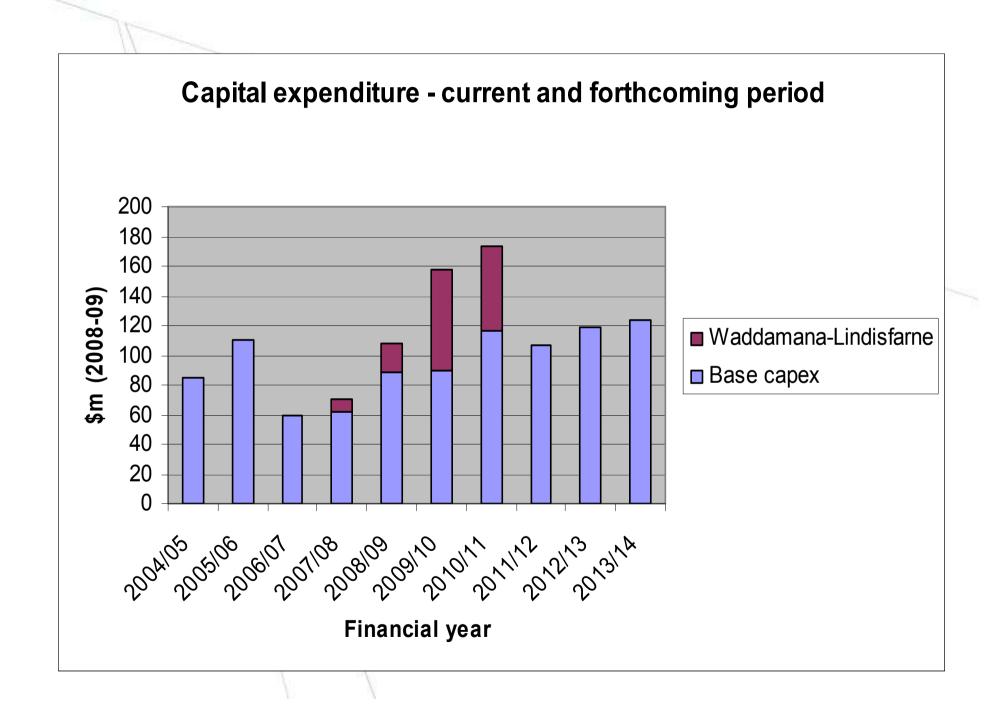
Asset renewal strategies

- Significant performance issues with a number of asset types
- Continuation of asset renewal programs
- Asset renewal programs coordinated with development projects



Waddamana-Lindisfarne Project





Proposed Norwood-Mowbray 110 kV transmission line project

- Project will provide firm supply
- Address compliance issues associated with tower failure

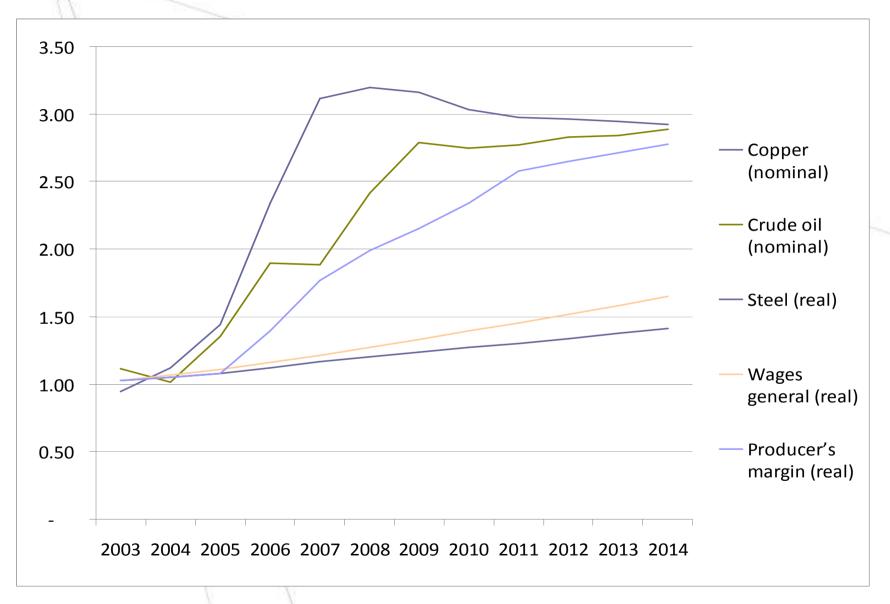


George Town Substation 220 kV security upgrade

- Reconfigure the 220 kV switchyard to comply with the network performance requirements
- Replace assets that are in poor condition
- Coordination of works



Cost escalations



Cost impacts to current projects e.g.

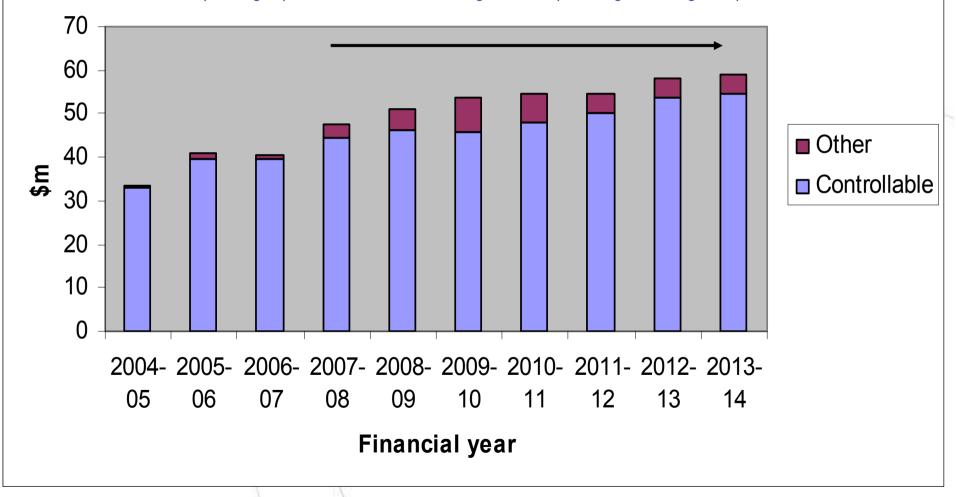
- Network transformers 220/110 kV, 200MVA
 - \$1.5 million (2004) to \$3.8 million (2008)
- Supply transformers 110/22 kV, 50 MVA
 - \$0.76 million (2004) to \$1.4 million (2007)

Future operating expenditure

- Higher operating expenditure requirement of \$280 million (2008/09)
- Base year for calculating operating expenditure is 06/07
 - First complete year post NEM entry/Basslink
- Input costs increasing above inflation

Comparison of forecast and historical controllable expenditure (\$m 2008-09)

Increased operating expenditure to address asset growth, scope changes and higher input costs



Future opex – key scope changes

Works program support

- Support strategic system planning
- Mid-term system planning
- Improved project definition, scoping and estimation
- Dedicated contract account managers
- Inventory and works program management
- Increase in compliance monitoring

Future opex – key scope changes

Skills development and training

- Nationally recognised issue
- Recruitment of skilled resources is challenging
- Attract, develop and retain
- Graduates and technical trainees

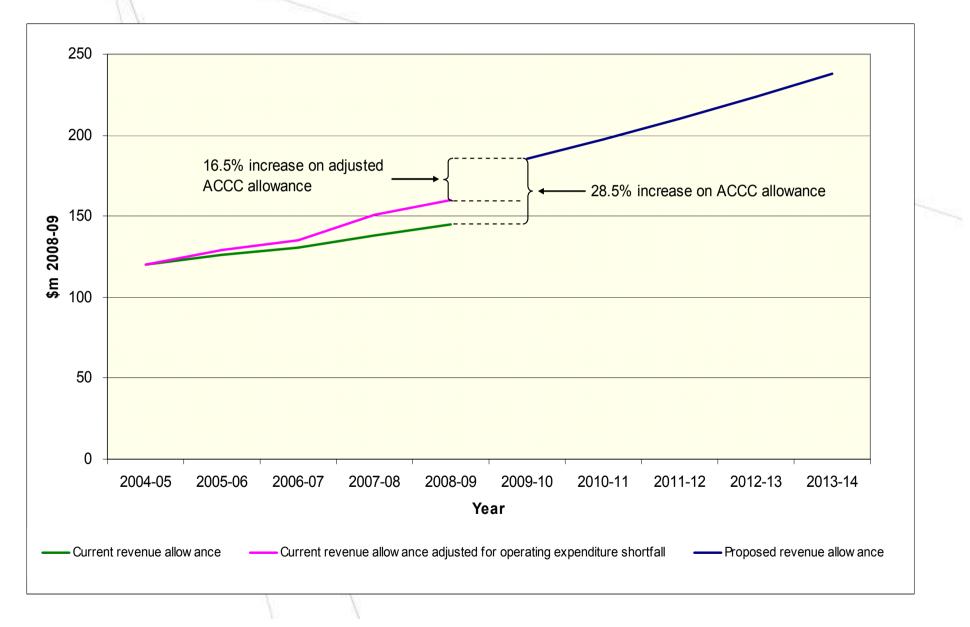
Resourcing and deliverability strategies

- Clear accountabilities and responsibilities
- Strengthen the in-house capability and capacity
- Panel arrangements for contracted services
- In-house capability for secondary systems fault response and corrective maintenance
- Strengthen contract account management capability
- Strengthen period contract arrangements

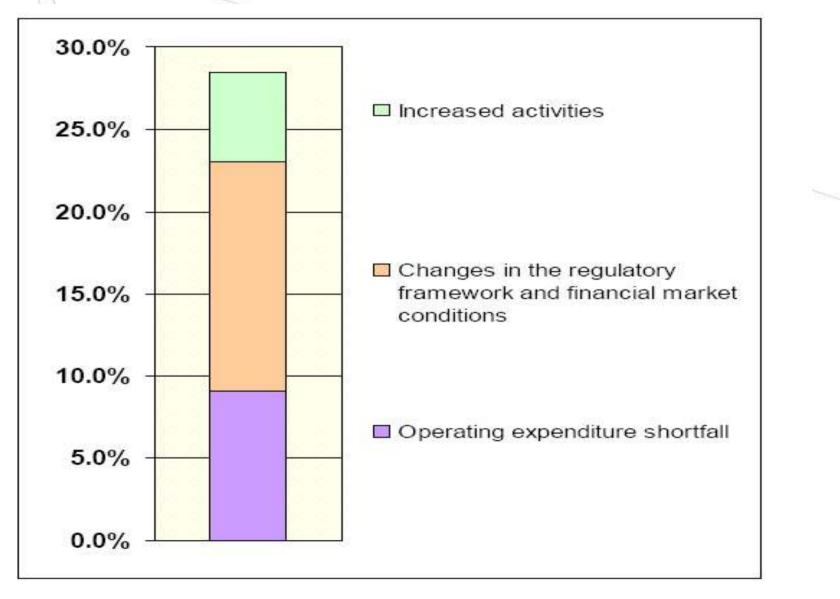
Revenue requirement (\$m 2008-09)

| Building block | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 |
|--------------------------------|---------|---------|---------|---------|---------|
| Return on capital | 102.5 | 114.5 | 127.8 | 133.9 | 140.8 |
| Return of capital | 24.3 | 24.8 | 21.0 | 25.3 | 27.5 |
| Operating expenses | 53.7 | 54.7 | 54.6 | 58.0 | 59.2 |
| Tax allowance | 5.3 | 6.0 | 6.3 | 7.0 | 7.6 |
| Unsmoothed revenue requirement | 185.8 | 199.9 | 209.7 | 224.3 | 235.0 |
| X Factor (per cent) | -28.5 | -6.4 | -6.4 | -6.4 | -6.4 |

Transend's total revenue requirement



Components of increase



Challenges

- Unprecedented levels of investment in Australian electricity networks
- Tight market conditions
- Input costs have increased significantly
- Environmental policies and conditions

Summary

- Robust investment governance framework
- Strengthened asset management processes
- Prudent and efficient investment to provide appropriate levels of service to customers
- Enhance work program support functions to continue to deliver the capital and operating works program
- Proven ability to deliver the level of capital investment required

Conclusion

- Transend has delivered
- High quality service performance
- Increasing obligations and input costs
- Revenue proposal focused on long term needs of the network and customers



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