11th January 2019

Sarah Proudfoot

General Manager, Consumer and Markets Branch

Re: Blue Aurora Pty Ltd – Application for an Individual Exemption.

Dear Sarah,

We have been the owners of Unit at Cairns Beach Resort, Oleander St. Holloways Beach, QLD 4878 since September 2012.

We would like to vote in favour of Blue Aurora Pty Ltd application for an individual exemption from the requirement to hold a retailer authorisation under the National Energy Retail Law to sell electrical energy to Cairns Beach Resort, we are more than satisfied with the current supply of electricity arrangement and see no reason for change.

We signed an agreement with Blue Aurora P/L (the Managers) to manage our unit, the supply of electricity is part of that agreement.

We receive monthly rental statements from the Managers, from which the common and our unit electricity usage is deducted, in accordance with the occupancy rate, the Managers know exactly how many nights each unit is occupied and calculate the electricity usage accordingly, we feel that this is a very reasonable, fair and satisfactory arrangement. The Managers also provide, in a monthly newsletter to all owners, revealing the electricity rate per kWh charged by Ergon, we consider the rate charged by Ergon to be very competitive in today's market.

The Caretakers are on site and are able to deal with any electrical issues that may arise, whether it be issues with supply of electricity to the complex, i.e. power outages or individual unit issues.

In the period of time we have owned our unit both managers, Resman Pty Ltd and more recently Blue Aurora Pty Ltd have handled the supply of electricity to Cairns Beach Resort extremely well and we are happy for Blue Aurora Pty Ltd to continue to do so.

Kind Regards,

Nick and Leanne Hearne

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