

# **Matters of regulatory principle**

TransGrid - ACCC Forum

18 June 2004

# Principles

- 🕯 **Consistency** in applying regulatory principles is very important in providing a stable environment for investment
- 🕯 Some aspects of application of principles in this draft determination raise **concerns**:
  - WACC vs MCE policy
  - Service standards and opex
  - Asset base growth and opex

# WACC

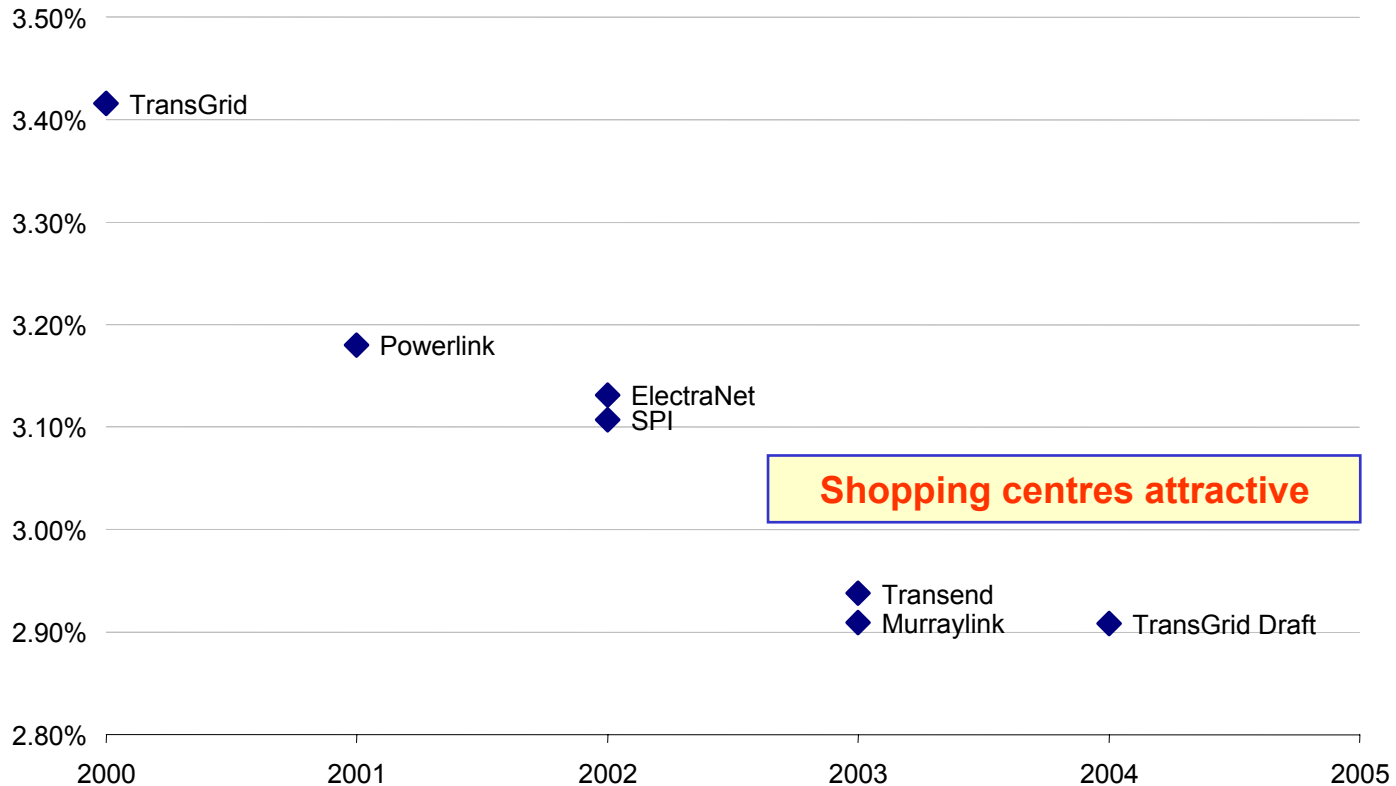
- 🕯 As NEM policy setting body, MCE is seeking **better interconnection** between States
- 🕯 Hence the decision to have a new Regulatory test which recognises the benefits of increased competition between generators

# WACC

- 🕯 BUT.....interconnectors are a **discretionary** investment for TNSPs
- 🕯 Will only happen if the WACC makes this investment **more attractive than alternative** investments eg shopping centres
- 🕯 The WACC margin (the gap between WACC and the risk free rate) does **not** deliver this

# ACCC transmission decisions

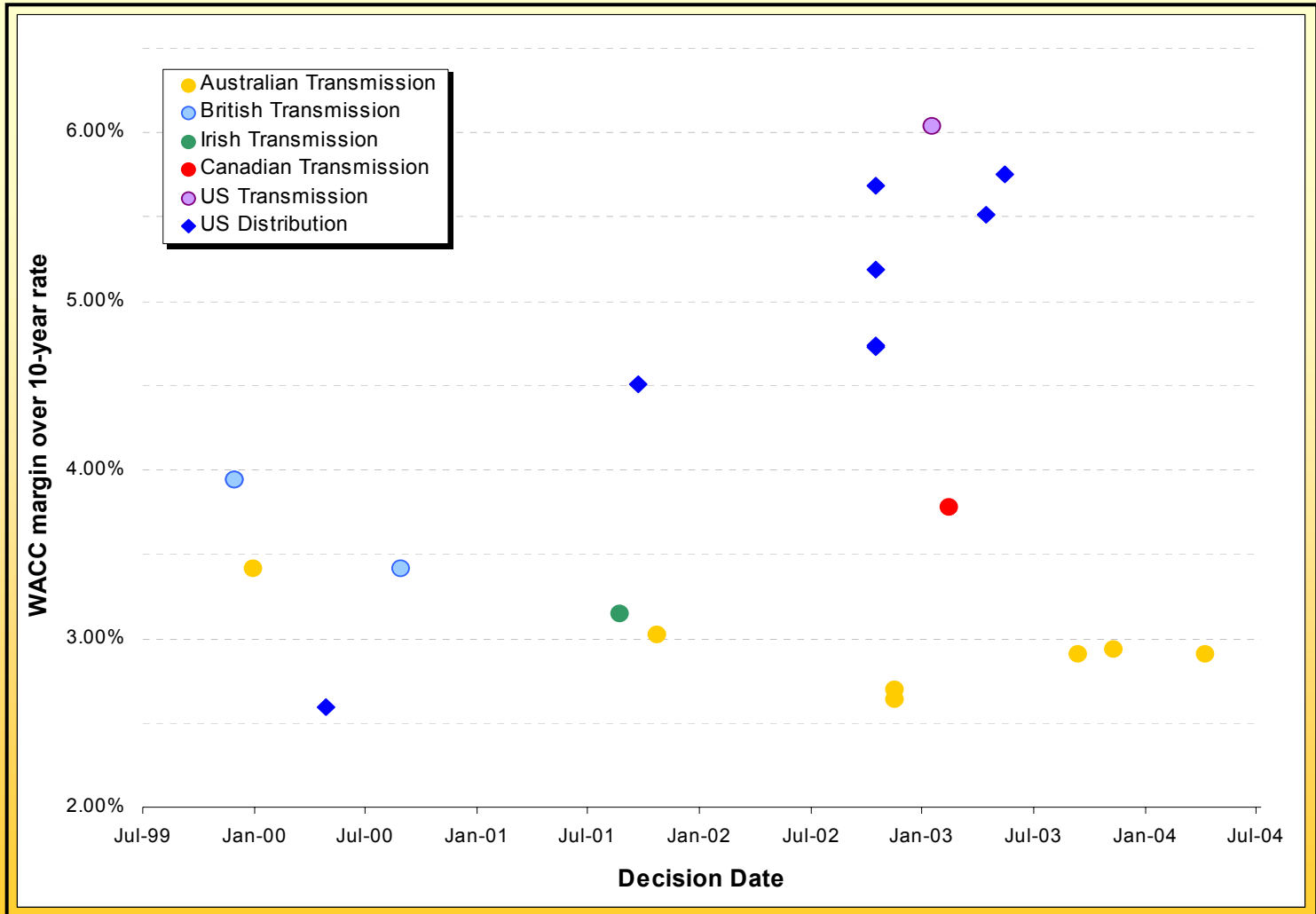
## Margin over Risk Free Rate



# WACC vs overseas

- 🕯 Consumer groups “cherry pick” by showing selected overseas data eg headline WACC or risk premiums but without relating back to the **different risk free rates** in those countries
- 🕯 A comparison of “**WACC margin**” ( the gap between WACC and the risk free rate) is most revealing

# International comparison of WACC margins



# Service standards and opex

- 🕯 MCE, reacting to market participants, wants service standards / incentives which encourage TNSPs to minimise adverse market impacts eg of network outages
- 🕯 TNSPs can do this by a variety of **higher cost techniques**:
  - more “live” work
  - outages at non-peak time (overtime)
- 🕯 For regulatory consistency, the ACCC must, in introducing these market-related standards, allow the **consequential higher opex** needed to deliver the desired outcomes



# Opex and asset base growth

- 💡 Suggestions that opex doesn't increase as more lines, substations, transformers etc are put into service are palpably nonsensical
- 💡 Misplaced notion that IT investment is about opex reduction - it's actually mostly about **increased "service level"** e.g:
  - outage management system to minimise customer and market impacts of outages;
  - environmental management systems to meet today's higher modern environmental standards; and
  - safety management system to comply with new Electrical Safety Act

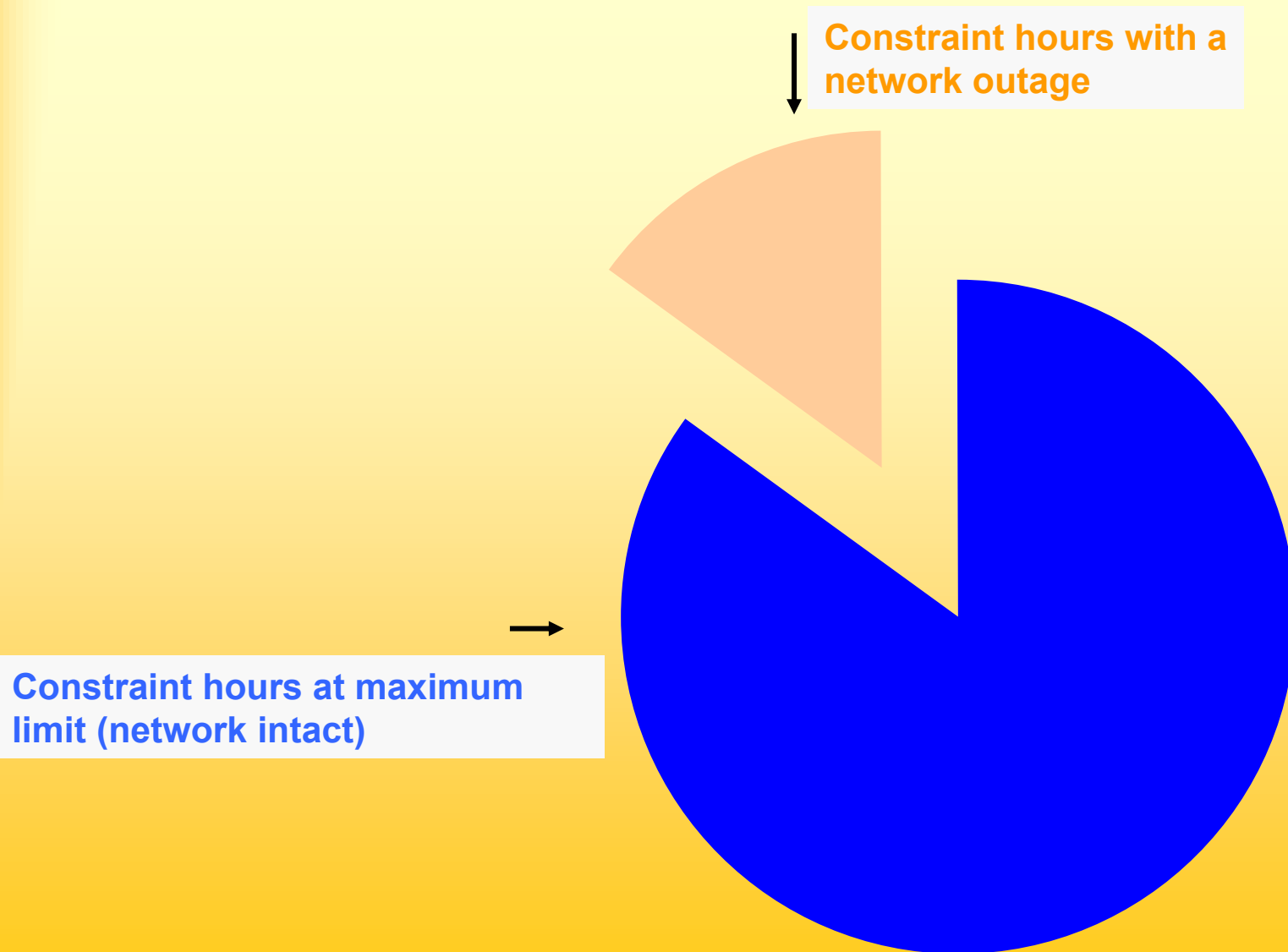
# Opex and asset base growth

- ❏ Misplaced notion that new technologies have lower opex costs in early years - experience is quite the opposite; new technologies have **major teething problems** and high rates of “infant mortality”
- ❏ Opex costs **do increase as networks grow larger**, and in particular, **maintenance costs** are directly proportional to the network assets (unless there is a material and sustained reduction in average age of the assets)

# Observations on combined user groups submission

- 💡 Lots of focus on incentives for reducing impacts of **network outages** on the market - citing impacts on pool prices and resultant volatility premiums to consumers
- 💡 BUT... the major cause of constraints is **NOT** network outages ... it is predominantly flows reaching the maximum transfer capability

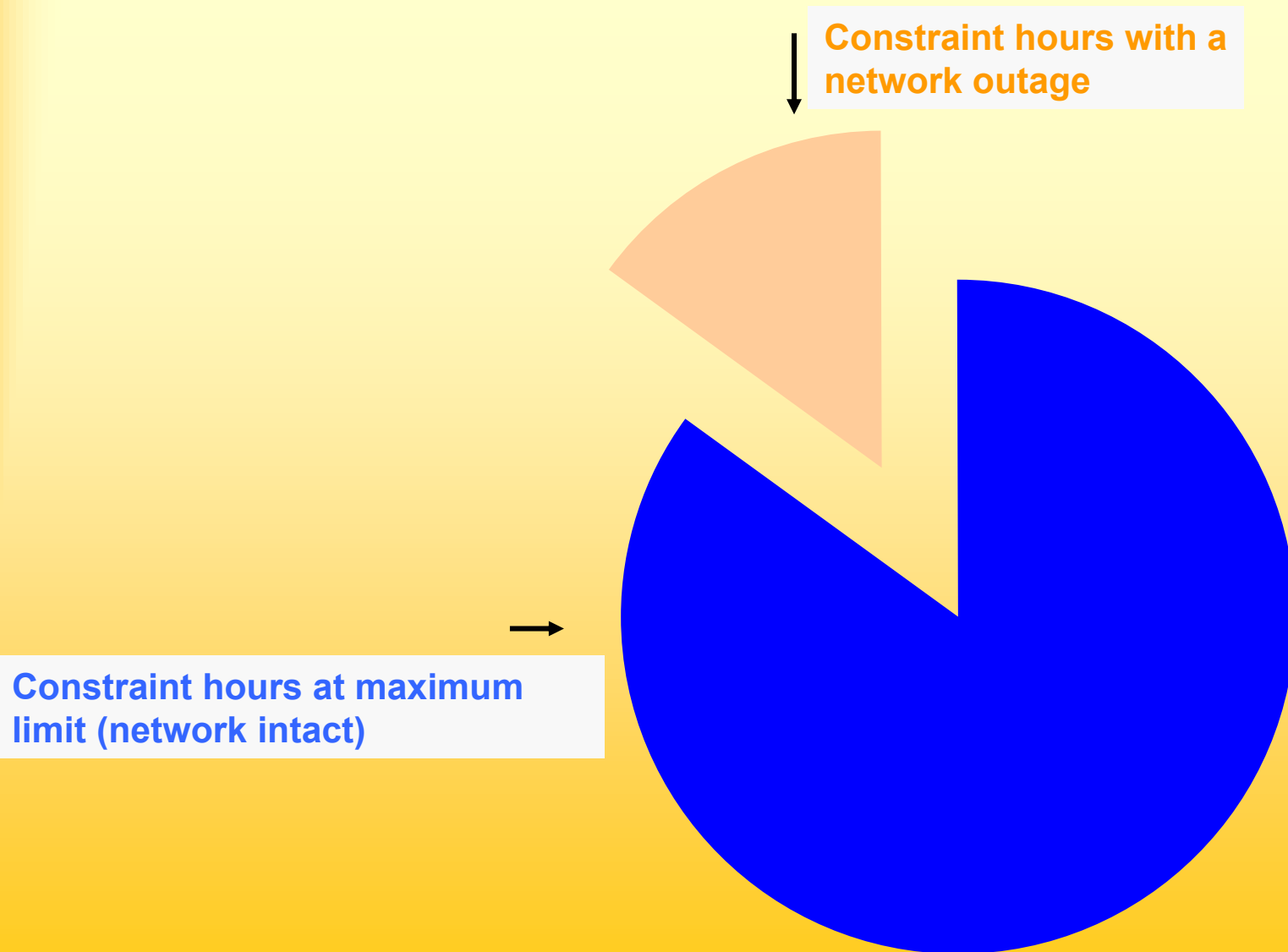
# *QNI constraints hours in 2004 thus far*



# Observations on combined user groups submission

- 💡 Addressing the major cause of constraints **requires investment** in interconnectors, which are discretionary investments for TNSPs
- 💡 Discretionary investments require a WACC which is **attractive vs other alternatives**
- 💡 YET... some user groups lobbying for a much lower WACC
- 💡 Thus, effectively seeking even more constrained interconnectors, and even **larger price volatility premiums** for consumers

# *QNI constraints hours in 2004 thus far*



# Observations on combined user groups submission

The position appears to ignore the data and the **internal inconsistency** of the position is apparent

**Questions?**