

2023-27 Revenue Proposal

AER Public Forum 2 Presentation
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- Powerlink's strategic focus.
- Comparison of our Revenue Proposal and the AER's Draft Decision.
- Capable of acceptance
- Where to next for our business.

Our purpose is to connect Queenslanders to a world-class energy future.

In our regulated business, this means we:







- connect Queensland communities to safe, secure, reliable and affordable electricity services;
- meet and manage electricity demand through our regulated network; and
- drive value for customers.

Our Revenue Proposal and capable of acceptance approach reflect these objectives.

Revenue Proposal and Draft Decision comparison



AER view is our Revenue Proposal is capable of acceptance. There is less than a 3% difference between our Revenue Proposal Maximum Allowed Revenue and the AER's Draft Decision.

	 Capital Expenditure	 Operating Expenditure	 Rate of Return	 Regulatory Asset Base	 Maximum Allowed Revenue	 Electricity prices
Revenue Proposal	\$863.9m	\$1,046.4m	4.44%	\$6,958.4m	\$3,333.9m	11% decrease
Draft Decision	\$863.9m	\$1,046.4m	4.65%	\$6,983.4m	\$3,414.9m	9% decrease
Difference	Nil	Nil	↑ 0.21%	↑ \$25m (0.4%)	↑ \$81m (2.4%)	↑ 2%

As an overall package, our Revenue Proposal is capable of acceptance.

Customer Panel

- Engagement: genuine, consistent and deep.
- Transparent conversations and information.
- Influence has been high.
- Majority happy to declare the Revenue Proposal to be reasonable.

AER Consumer Challenge Panel

- Iterative engagement approach.
- Influence has been observable.
- Powerlink is at the forefront of raising the bar on customer engagement.

CAPABLE OF
ACCEPTANCE

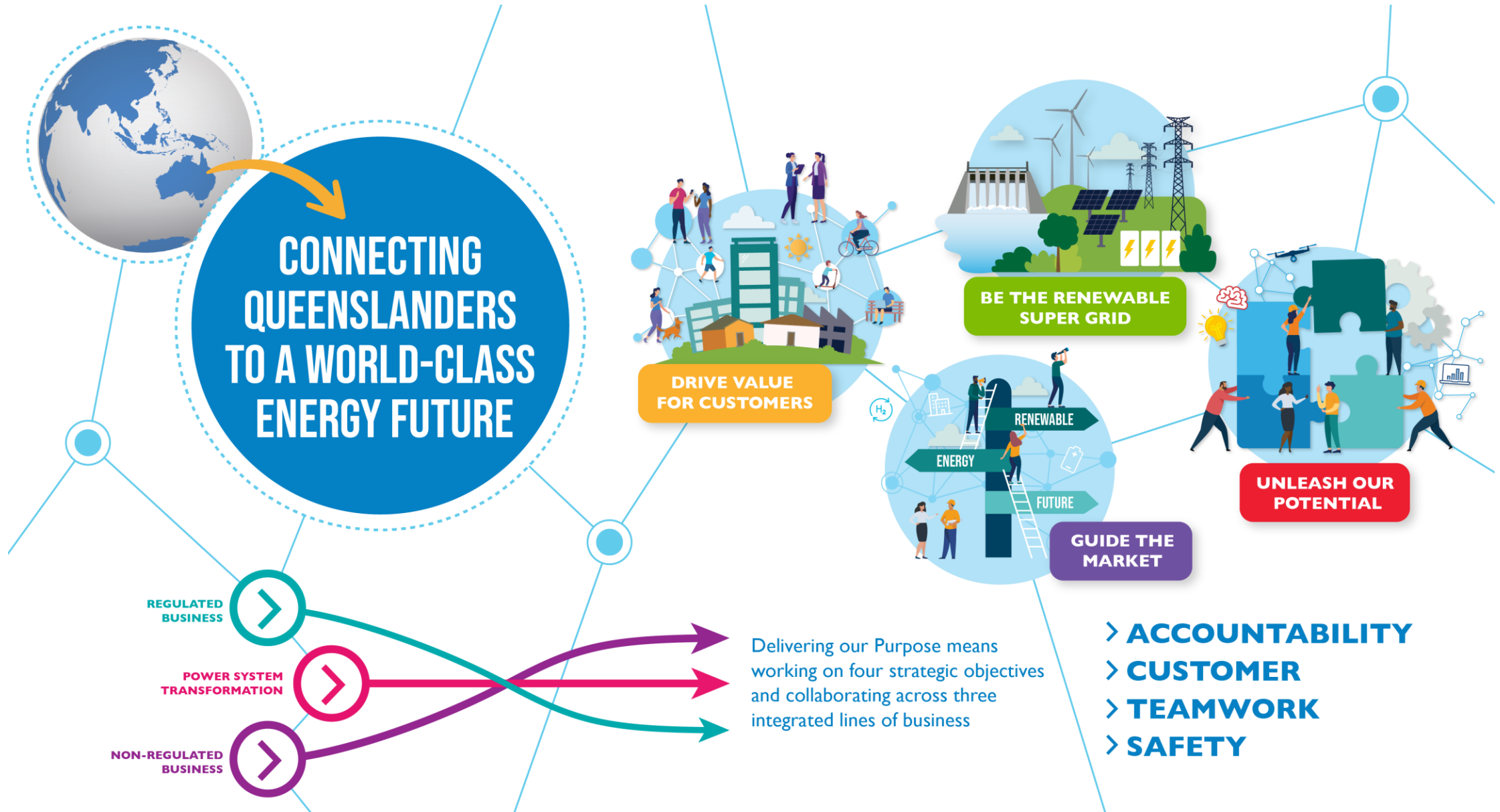
AER

- Consider Powerlink's proposal is capable of acceptance and have accepted all major aspects in Draft Decision.
- Well informed proposal underpinned by significant engagement.
- Commended engagement approach, performs strongly against AER framework's criteria.

Powerlink

- Overall package – reasonable, realistic and in the long-term interests of consumers.
- Meaningful engagement and customer influence.
- Adjusted based on input along the way.
- Constructive discomfort targets.

Where to next for our business



Further information

Visit: <https://www.powerlink.com.au/2023-27-regulatory-period>

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