ACCC Draft Decision General issues

Joint Customer Presentation

Australian Business

Australian Consumers Association

Energy Action Group

Energy Users Association of Australia

National Farmers Federation

Technical Consultants' Reports

Difficulties encountered

- Lateness of the release of the GHD technical reports
- The short time allowed for comments
- Credibility of the technical report ... nonconclusions on many issues

Weighted Average Cost of Capital

Market Risk Premium

- UK regulators have all adopted (around) 3.5% based on forward-looking market views (and 'regulators' judgments')
- ACCC has not provided any evidence that the Australian financial market is less efficient than the UK and US markets
- Recent surveys have indicated that Australia MRP is in the region of 4%-5%
- Logical inconsistency of looking forward for all other values used for Capital Asset Pricing Model except MRP

Weighted Average Cost of Capital

Equity Beta

- ACCC has acknowledged past generosity by setting equity beta at 1.0
- Acknowledge that an equity beta of 1.0 is biased towards the service provider
- Acknowledges that a equity beta of 1.0 is inconsistent with the market risk profile of a TNSP
- Cite sample market equity beta estimates of 0.16 in September 2003 and 0.18 in December 2003 [where does this come from; need to explain it to me]
- Previously indicated that ACCC would rely more on market data, in determining an estimate of equity beta
- Yet Draft Decision still persist in setting equity beta at 1.0

Weighted Average Cost of Capital

	TransGrid Applic- ation	EA Applic- ation	ACCC DD	Alt 1	Alt 2	Alt 3
Rf	5.01%	5.55%	5.89%	5.89%	5.89%	5.89%
βe	1.12	1.06	1	1	0.75	0.75
MRP	6%	6%	6%	4.50%	6%	4.5%
Debt margin	1.485%	1.457%	0.87%	0.87%	0.87%	0.87%
Rd	6.50%	7.025	6.76%	6.76%	6.76%	6.76%
Re	11.73%	11.91%	11.89%	10.39%	10.39%	9.27%
E/V	40%	40%	40%	40%	40%	40%
D/V	60%	60%	60%	60%	60%	60%
WACC	8.59%	8.97%	8.8%	8.2%	8.2%	7.8%

Opex

Regulatory Gaming

- should note the pattern of opex over the five year regulatory period.
 - immediately after a regulatory reset, opex or opex growth is significantly lower than that applied for and even approved by the regulators.
 - in the last two years, the opex spend seems to invariably increase to justify the higher expected expenditure in the next regulatory period.
 - The ACCC should be well aware of this type of regulatory gaming by now and be taking steps to prevent it.

Pass Through

Terrorist Event

How is such an event defined?

Asymmetry of Information and Process

- How would customers know if an event has occurred that would occasion a pass through of reduced costs?
- Are customers allowed to apply for such a pass through even if such details were known?
- TNSPs are unlikely to make such an application.
- How will the ACCC deal with this?

Pass Through

How would a competitive market treat it?

- ACCC is the competition regulator for a monopoly service provider
- Pass through all cost increases to consumers or would be problematic without a regulator/benefactor
- At least a portion be absorbed by producers?
- Should the ACCC at least ask what are the elasticities of demand and supply to determine the incidence of such costs increases?

Future Capex

Deferred Capex decision

- Will expect a reasonable consultation process based on updated application before a decision is made
- Ex ante process will need to be clarified
 - Need to assess risk to users
 - Coverage definition of major works. Why not for all capex?
 - Does the ACCC anticipate any other problems?
- Customers would hope to make an input into the reasonableness of updated application
- Will the ACCC subject new application to a rigorous technical review? Critical given ex ante approval of capex.

Simultaneous Reviews

- Proper cost/benefit allocation inappropriate for consumers in one jurisdiction to pay for benefits outside its jurisdiction
- Assist in benchmarking of cost and performance
- Consistent service standards for all TNSPs
- Consistent with MCE's desire to have a national regulatory standard for transmission.

Impact on Customers

- ACCC needs to take into consideration the impact of any TUoS increases on customers
- The approval of Transend's increase MAR has resulted in huge increases in the cost of energy to certain Tasmanian consumers
- While the ACCC had estimated that average TUoS increases would amount to about 9%pa, Australian Paper transmission charges have increased by 36% and are now 31% higher than Transend's average cost to supply
- This amounts to over \$860,000 per year.
- We don't want the same to happen in NSW!

Strategic Regulatory Issues

- ACCC admits TransGrid has a pivotal role in the NEM but it is difficult to see how DD actually recognises this fact
- Process is unsatisfactory given slippages in key dates, shifting goalposts and inconclusive position on future capex
- Failure of DSoRP to establish robust accounting guidelines
- TransGrid's 'obligations' to NSW Government