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Application for Individual Retail Exemption

13 August 2015

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## I. Introduction

Energus Pty Ltd (hereinafter referred to as "Energus") has been incorporated in NSW April 2014. The Energus team has over 70 years combined experience within the solar industry. Energus has world leading experience covering areas from solar cell technology, solar module development, module performance, module durability through to system design, integration and installation. Our team are committed to providing the consumers proven solar products coupled with industry leading installation practices ensuring the solar system will stand the test of time. Energus team members have also been responsible for the engineering, installation and project management of some of Australia's most iconic solar projects to date including:

- 1.5 MW roof top array at the University of Queensland (largest rooftop installation in Australia to date)
- 500kW solar hybrid power station in Vavaú Tonga (One of highest solar penetration into a micro grid in the world)
- 500kw privately owned solar installation at KJM contractors, SA
- 400kw Fraser Coast Community Solar Farm
- Approximately 750 schools, ambulance and fire stations across QLD, NSW and SA.

Energus is currently working towards ISO accreditation in Quality (ISO 9001), Environmental (ISO 14001) and Occupational Health and Safety (AS/NZS 4801). Energus is also a carbon neutral company. The company holds NSW building contractor license as 279520C and QLD Electrical Contractor Licence as 79103.

Energus would like to provide supplementary electricity to commercial customers under Solar Power Purchase Agreement (SPPA). Energus will install and maintain the solar systems at customers' property. Customers will buy solar power generated by those solar PV systems based on a set rate. The customers will continue to have with an existing electricity retailer for supply of electricity to their property from the grid.

Based on the nature of sales, Energus would like to apply for individual retail exemption.

## II. General information

**1. Your legal name. If you are a body corporate or community corporation, please indicate this.**

Energus Pty Ltd.

**2. Your trading name if different to your legal name.**

As above

**3. Australian Business Number (ABN) or Australian Company Number (ACN).**

ACN: 168 985 288

ABN: 81 168 985 288

**4. Registered postal address for correspondence. We may verify this information with the Australian Securities and Investments Commission (ASIC) or other relevant agency.**

Suite 3, Level 8, 234 George Street, Sydney NSW 2000.

**5. Nominated contact person, including their position in the organisation and contact details.**

[Confidential]

**6. Why you are seeking an individual exemption, and why you believe that an exemption (rather than a retailer authorisation) is appropriate to your circumstances.**

Energus is seeking a multi-site individual retail exemption because:

Energus does not intend to be the primary supplier of electricity to its clients. Consumers still purchase electricity from an authorised retailer while they purchase energy generated from the solar PV system owned by Energus. Energus will only provide supplementary source of electricity to consumers.

**7. The primary activity of your business (for example, managing a shopping centre).**

Energus offers solar PV systems for both residential and commercial customers. The Energus team has over 70 years of combined experience in the solar industry. The experience covers areas such as solar cell technology, solar module development, module performance, module durability, system integration, and installation.

- 8. The form of energy for which you are seeking the individual exemption (electricity or gas). For electricity, please state whether the network you propose to sell is directly or indirectly connected to the main grid or is (or will be) an off-grid network.**

The form of energy: Electricity.

Energus will only sell supplementary electricity generated from its solar PV systems. All solar PV system under the SPPA will be connected to the main grid.

- 9. The date from which you intend to commence selling energy.**

Immediately, subject to approval of this application.

- 10. Details of any experience in selling energy.**

[Confidential]

- 11. Whether you currently hold, or have previously held or been subject to, an energy selling exemption or a retail licence (retailer authorisation) in any state or territory. If so, please provide details.**

No. Energus does not hold, nor has it ever held, an energy selling exemption or a retail licence in any state or territory in Australia.

**III. Particulars relating to the nature and scope of the proposed operations**

- 1. Are you providing other services (for example, accommodation/leasing of property) to persons on the site who you intend to sell energy to? Or will your only commercial relationship to persons on the site be the sale of energy? If you are providing other services, please specify what these services are, and the contractual or leasing arrangements under which these services are being provided.**

Energus will not provide other services to persons on the site whom it sells energy to.

- 2. What types of meters will be used? Will these meters allow your customers to change retailers (i.e. not source their energy from you)?**

[Confidential]

- 3. What accuracy standards apply to the meters? Do the meters comply with Australian Standards? If so, specify which Standard or Standards. For electricity meters, will the meters comply with National Measurement Act 1960 (Cth) requirements for electricity meters installed from 1 January 2013?**

The meters used will comply with below standards:

- a) AS3000 Wiring Rules
- b) AS3100 General requirements for electrical equipment'
- c) AS3820 Essential safety requirements for low voltage electrical equipment'

The meters used will also comply with National Measurement Act 1960 (Cth) requirements for electricity meters.

- 4. In what form and how often will customers be billed? Will you be issuing bills yourself or through a billing agent?**

[Confidential]

- 5. What dispute resolution procedures do you intend to put in place to deal with energy related complaints and issues?**

[Confidential]

**6. Will you make energy efficiency options available to your customers? Will your network incorporate solar or other generation options for sustainability purposes? If so, will you use gross or net metering?**

[Confidential]

**7. Do you have any experience in the energy industry? Please provide a brief description.**

[Confidential]

**8. What is your strategic direction and what are your objectives? Please describe your business model in some detail, noting jurisdictions where you will be operating, and customer number forecasts for the first 3 years.**

[Confidential]

**9. What is your pricing structure - will you charge for energy only or are there other fees? Will you charge only for energy consumed or all energy generated?**

[Confidential]

**10. Are there related companies and what is their function? Do you intend to transfer any functions to any other related companies and, if so, what are they?**

N/A. Energen will not transfer any functions to other companies.

**11. Do you intend to sell to commercial or residential customers, and what size systems will you install?**

[Confidential]

**12. Do you intend to use fixed term contracts and, if so, how long will they be?**

[Confidential]

**13. Under what circumstances can the customer terminate the agreement and at what cost? Customers can terminate the agreement if**

[Confidential]

**14. What happens when the contract ends? Who owns the system?**

[Confidential]