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## **Purpose**

The Annual Reporting Regulatory Information Notice (RIN) requires Endeavour Energy to prepare a Basis of Preparation for all historic information in the Regulatory Templates which are the worksheets contained within the Microsoft Excel workbooks at Appendix A of the RIN. By this, the AER mean that for every historic variable in the Templates, Endeavour Energy must explain the basis upon which we prepared information to populate the input cells. The Basis of Preparation must be a separate document (or documents) that Endeavour Energy submits with its completed Templates. The AER will publish Endeavour Energy's Basis of Preparation along with the Templates.

This document is Endeavour Energy's Basis of Preparation in relation to the historic information contained within the Regulatory Templates required to be submitted to the AER by 31 October 2019.



## Australian Energy Regulator's Instructions

The AER requires the Basis of Preparation to follow a logical structure that enables auditors, assurance practitioners and the AER to clearly understand how Endeavour Energy has complied with the requirements of the RIN.

To do this, Endeavour Energy has structured its Basis of Preparation with a separate section to match each of the worksheets tabs where a Basis of Preparation is required.

The AER has set out what the minimum requirements for the Basis of Preparation are. This is detailed below:



1. Endeavour Energy must explain, for all information in the Information Templates, the basis upon which it prepared information. This is the Basis of Preparation;
2. The Basis of Preparation must be a separate document that Endeavour Energy submits with its completed Information Templates;
3. The Basis of Preparation must follow a logical structure that enables auditors, assurance practitioners and the AER to clearly understand how Endeavour Energy has complied with the requirements of this Notice; and
4. When carrying out an audit or review as specified in Appendix D, an auditor or assurance practitioner shall have reference to Endeavour Energy's Basis of Preparation.

## Structure of this document

We outline our general approach to developing our response to the RIN. We identify key systems used to provide data, note issues relating to data quality, and make comments on the reliability of the data for economic benchmarking purposes.



## • General approach

In this section, we identify our general approach to collecting and preparing information.

### Systems used to provide data

Where methodologies or assumptions were required to complete the files other than the mere application of the AER approved CAM to the general purpose financial statements Endeavour Energy has included commentary by way of the “note” function within Microsoft Excel to provide guidance to the AER.

Below is a listing of Endeavour Energy’s systems that, to a greater or lesser extent, were directly related to or supported the development of the information contained in the RIN templates:

- Cognos – Business reporting system managing database information such as organisation policies and procedures;
- Ellipse – financial management system including: accounts payable; payroll; asset and equipment registers and financial reporting functions. The Ellipse system also caters for defect management (condition based) and also routine maintenance (planned). The equipment register is also linked to various other supporting systems such as field inspections and the Geographical Information System (GIS);
- TM1 – Endeavour Energy uses this OLAP tool for various purposes including budgeting and forecasting, monthly reporting and regulatory accounts allocations. It is a cube-based technology which allows rules to be created between cubes and within cubes;
- eFrams – Endeavour Energy uses this system in relation to IT Allocation Drivers. The system enables access to all telecommunication billing, inventory management/asset register and reporting;
- Remedy - Endeavour Energy uses this system in relation to IT Allocation Drivers. This is a BMC tool used by CGI for asset management, definitive software library, incident management and service request management;
- Autocad - Endeavour Energy uses this system in relation to Property Drivers. This is a program used for computer-aided design and drafting. The program is used to maintain Floor Plans which can be used to summarise occupancy by business unit;
- Banner – Endeavour Energy’s customer database and billing system;
- Figtree – Worker’s compensation claims management data base. This system is maintained separate (but linked at aggregate levels) to other systems to maintain confidentiality of data as required by legislation;
- Value Development Algorithm (VDA) – Endeavour Energy uses the Value Development Algorithm (VDA) for its high-level asset renewal expenditure modelling. The model is populated with specific asset data in order to produce the replacement capital forecast. Data for each asset is allocated into asset categories, which represent major components that make up the network such as poles, transformers, conductor, cable, switchgear etc. Each asset type is assigned an asset life and a replacement cost. The quantity of assets installed on the network each financial year is also entered, thus generating an age profile of the network assets;

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- **General approach**

- Visual Risk – Endeavour Energy uses this Treasury Management System for improving the productivity of its treasury operations. Visual Risk provides functions such as capturing a facility drawdown; valuing an FX option; and facilitating back office administration and financial reporting. Specifically, it was used to prepare the cost of funds schedule;
- System Fault Recording (SFR) – Endeavour Energy used this Oracle database system for all reliability reporting up until 2011-12. The data in this system is accessed using Cognos, with further analysis and processing of data being undertaken using Microsoft Office programs such as Access and Excel;
- SCADA - Endeavour Energy uses this system to monitor and control its network. Information from this system feeds into OMS (see below) to enable the calculation of reliability reporting information;
- Outage Management System - - Endeavour Energy uses this system to log outages and other events on its network. From 2012-13 onwards this system has been used as the source of data for all reliability reporting; and
- Contact Centre 6 – Endeavour Energy’s call centre uses this system to run reports on historical call volume according to skill set (Call Type). The system is also used to assign agents to specific call taking groups based on call type.

#### Data quality issues

In previous consultations on the RIN, we have raised significant concerns with providing data in the form required by the AER.

#### Approach to our obligations under the NEL

Our view of the NEL is that a DNSP is only obligated to provide information that is available, that is, data which has been historically collected in our systems. In cases, where that information cannot be provided in the form required by the AER from our systems, we would have a reasonable excuse under section 28(5) of the NEL not to comply with that element of the notice. We have strong doubts that a RIN can require a business to prepare information by way of estimate that cannot be reasonably derived from information currently held in its systems.

Our understanding of the term ‘prepare’ relates to a power the AER has to compel a DNSP to collect information in the form required by the AER for future periods (for example, by developing new systems) rather than to manipulate historical data in potentially inaccurate ways. We suggest that the AER should give more careful consideration to whether it has appropriately informed itself of the distinction under section 28D of the NEL between the ability of a RIN to require existing information to be provided and the ability to require information to be prepared, maintained and kept on a going forward basis.

#### Recognition by AER that ‘best estimates’ are not robust

The AER has acknowledged that if we are compelled to provide best estimates then there is potential for the data to lack robustness. Endeavour Energy will address the implications of using best estimates which are not robust in its Basis of Preparation to accompany the final Audited Information.



## • 2.11 Labour









## • 3.6 Quality of Services









## 3.6 Quality of Services

- the determination allows for the alternative Box cox methodology. The process is described in WPB 1012 – Calculation of Major Event Day Threshold;
- outages affecting single premises – Single premise outages that occur as a result of a fault on Endeavour Energy’s network are included in the reliability result;
- subsequent interruptions caused by network switching during fault finding, in general switching operations associated with an unplanned incident may include subsequent interruptions to customers that are associated with fault finding. Current systems do not have any facility to identify these operations and therefore exclude them from reliability calculations. It should be noted that removing these operations from reliability calculations would result in an inaccurate record of actual customer experience; and
- unplanned interruptions are sustained interruptions greater than one minute in accordance with the SAIDI definition in appendix A of the STPIS.

### Source of information

1. Base outage data (customers interrupted and CMI)

Data sourced from OMS. All records in this database were validated and checked in accordance with a Work Place Instruction WPB1014.

Reporting tool – Cognos 10

2. Customer numbers for calculation of SAIDI and SAIFI

Customer numbers used to calculate SAIDI and SAIFI were average customer numbers for the relevant reporting period and were sourced from customer numbers in the OMS Archive database

### Methodology and assumptions

Major Event Days (MED’s) have been determined in accordance with the requirements of the STPIS (3.3b) – and as per Endeavour Energy distribution determination 2015–16 to 2018–19 – Service target performance incentive scheme April 2015.

Excluded interruptions – Reporting tool Cognos 10 identifies excluded interruptions based on a cause that is assigned to each interruption in accordance with STPIS 3.3a.

All the information provided represents actual information extracted from Endeavour Energy’s reporting systems and reconciled to reported figures in previous audited RINs. As a result, the information contained is considered to be reliable cognisant of the comments made above.

**Energy not supplied - Unplanned** – OMS customer minutes off supply used to calculate unplanned energy not supplied in sheet 3.6.8

**Energy not supplied – Planned for sheet 3.6.8** – Customer minutes off supply used to calculate planned energy not supplied in sheet 3.6.8



## 3.6 Quality of Services

- outages affecting single premises – Single premise outages that occur as a result of a fault on Endeavour Energy’s network are included in the reliability result;
- subsequent interruptions caused by network switching during fault finding, in general switching operations associated with an unplanned incident may include subsequent interruptions to customers that are associated with fault finding. Current systems do not have any facility to identify these operations and therefore exclude them from reliability calculations. It should be noted that removing these operations from reliability calculations would result in an inaccurate record of actual customer experience; and
- unplanned interruptions are sustained interruptions greater than one minute in accordance with the SAIDI definition in appendix A of the STPIS.

### Source of information

1. Base outage data (customers interrupted and CMI).

Data sourced from OMS. All records in this database were validated and checked in accordance with a Work Place Instruction WPB1014.

Reporting tool – Cognos 10

2. Customer numbers for calculation of SAIDI and SAIFI.

Customer numbers used to calculate SAIDI and SAIFI were average customer numbers for the relevant reporting period and were sourced from customer numbers in the OMS Archive database

### Methodology and assumptions

Major Event Days (MED’s) have been determined in accordance with the requirements of the STPIS (3.3b) – and as per Endeavour Energy distribution determination 2015–16 to 2018–19 – Service target performance incentive scheme April 2015.

Excluded interruptions – Reporting tool Cognos 10 identifies excluded interruptions based on a cause that is assigned to each interruption in accordance with STPIS 3.3a.

All the information provided represents actual information extracted from Endeavour Energy’s reporting systems and reconciled to reported figures in previous audited RINs. As a result, the information contained is considered to be reliable cognisant of the comments made above.



## **: 6.2 Reliability & Customer : Service Performance**





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- **6.2 Reliability & Customer Service Performance**

actual information extracted from Endeavour Energy's reporting systems and reconciled to reported figures in previous audited RINs. As a result, the information contained is considered to be reliable cognisant of the comments made above.



## 6.6 STPIS Customer Service





# **: 6.7 STPIS Daily : Performance Data**



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- **6.7 STPIS Daily**
- **Performance Data**

### **6.7.1 Daily Performance Data – Unplanned**

#### **Compliance with requirements of the notice**

The data provided is compliant with the definitions and requirements of the notice.

#### **Source of information**

Information was sourced from the Cisco application.

#### **Methodology and assumptions**

- Calls received after removing excluded events. Excluded calls included calls to the IVR where customer did not elect to speak with a consultant as well as any calls where the customer abandoned the call within 30 seconds of queuing to speak with a consultant. There were seven excluded days due to major events; and
- Calls answered in 30 seconds applies only to those calls where a customer elected to speak to a consultant after listening to the IVR message (including those instances where the IVR provided detailed information concerning their outage). This data was sourced from the Cisco reporting application. There were seven excluded days due to major events.

#### **Use of estimated information**

There is no estimated data in this worksheet.

#### **Reliability of information**

All data comes directly from the reporting systems.



## 6.8 STPIS Exclusions

## 6.8 STPIS Exclusions

### 6.8 STPIS Exclusions

#### Compliance with requirements of the notice

Reported SAIDI/SAIFI complies with the requirements of the RIN. The following aspects are noted:

- excluded incidents detailed in table 6.8 have been determined in accordance with the requirements of the STPIS (3.3a);
- Major Event Days (MED's) have been determined in accordance with the requirements of the STPIS (3.3b) – and as per Endeavour Energy distribution determination 2015–16 to 2018–19 – Service target performance incentive scheme April 2015;
- the determination allows for the alternative Box cox methodology. The process is described in WPB 1012 – Calculation of Major Event Day Threshold;
- outages affecting single premises – Single premise outages that occur as a result of a fault on Endeavour Energy's network are included in the reliability result;
- subsequent interruptions caused by network switching during fault finding, in general switching operations associated with an unplanned incident may include subsequent interruptions to customers that are associated with fault finding. Current systems do not have any facility to identify these operations and therefore exclude them from reliability calculations. It should be noted that removing these operations from reliability calculations would result in an inaccurate record of actual customer experience; and
- unplanned interruptions are sustained interruptions greater than one minute in accordance with the SAIDI definition in appendix A of the STPIS.

#### Source of information

1. Base outage data (customers interrupted and CMI).

Data sourced from OMS. All records in this database were validated and checked in accordance with a Work Place Instruction WPB1014.

Reporting tool – Cognos 10.

2. Customer numbers for calculation of SAIDI and SAIFI.

Customer numbers used to calculate SAIDI and SAIFI were average customer numbers for the relevant reporting period and were sourced from customer numbers in the OMS Archive database.

#### Methodology and assumptions

Major Event Days (MED's) have been determined in accordance with the requirements of the STPIS (3.3b) – and as per Endeavour Energy distribution determination 2015–16 to 2018–19 – Service target performance incentive scheme April 2015.

Excluded interruptions – Reporting tool Cognos 10 identifies excluded interruptions based on a cause that is assigned to each interruption in accordance with STPIS 3.3a.

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- **6.8 STPIS Exclusions**

All the information provided represents actual information extracted from Endeavour Energy's reporting systems and reconciled to reported figures in previous audited RINs. As a result, the information contained is considered to be reliable, cognisant of the comments made above.



## **: 6.9 STPIS Guaranteed : Service Level**





















**: 7.11 Demand Management  
: Incentive Scheme**

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- **7.11 Demand Management Incentive Scheme**

### 7.11 DMIA – Projects Submitted for Approval

Endeavour Energy currently have five Demand Management Innovation Allowance (DMIA) projects, the Residential Battery Energy Storage Trial which commenced in FY16-17, the Air Conditioner Control Trial using 3G DRED which commenced in FY17-18, the Grid Connected Battery Energy Storage Trial which commenced in FY17-18, the Residential Inverter Control Trial which commenced in FY2018/19 and the Low Voltage Static Var Compensator Trial which commenced in FY2018/19. The total DMIA claim for FY18-19 is \$1,394,192.

<b>Project</b>	<b>Operating expenditure (\$ nominal)</b>	<b>Capital expenditure (\$ nominal)</b>	<b>Total expenditure (\$ nominal)</b>	<b>New or Continuing</b>
<b>Residential Battery Energy Storage Trial</b>	\$14,117	\$0	\$14,117	Continuing
<b>Air Conditioner Control Trial using 3G DRED</b>	\$320,210	\$128,281	\$448,491	Continuing
<b>Grid Connected Battery Energy Storage System</b>	\$0	\$700,629	\$700,629	Continuing
<b>Residential Inverter Control Trial</b>	\$45,000	\$0	\$45,000	New
<b>Low Voltage Static Var Compensator Trial</b>	\$0	\$188,955	\$188,955	New
<b>Total</b>	<b>\$379,327</b>	<b>\$1,014,865</b>	<b>\$1,394,192</b>	

#### Background

This report has been prepared in accordance with the AER's Regulatory Information Notice in response to paragraph 6 of Schedule 1. The information provided will constitute the provision of an annual report for the purposes of paragraph 3.1.4.1 of the Demand Management Incentive Scheme (DMIS) applying to Endeavour Energy (as set out in the 2014-2019 Distribution Determination).

As per paragraph 6 of the AER's Regulatory Information Notice Schedule 1, Endeavour Energy is requested to provide responses describing its expenditure and the nature of its demand management activities for review by the AER. The annual reporting requirements are outlined below.

## 7.11 Demand Management Incentive Scheme

Endeavour Energy's response on the Demand Management Incentive Allowance must include:

1. Identify each demand management project or program for which Endeavour Energy seeks approval;
2. For each demand management project or program identified in the response to paragraph 1:
  - explain:
    - how it complies with the Demand Management Innovation Allowance criteria detailed at section 3.1.3 of the demand management incentive scheme;
    - its nature and scope;
    - its aims and expected outcomes;
    - the process by which it was selected, including its business case and consideration of any alternatives;
      - *how it was/is to be implemented;*
      - *its implementation costs; and*
      - *any identifiable benefits that have arisen from it, including any off peak or peak demand reductions;*
  - confirm that its associated costs are not:
    - recoverable under any other jurisdictional incentive scheme;
    - recoverable under any other Commonwealth or State Government scheme; and
    - included in the forecast capital or operating expenditure approved in the 2014-19 Distribution Determination or recoverable under any other incentive scheme in that determination; and:
  - state the total amount of the Demand Management Innovation Allowance spent in the Relevant Regulatory Year and how this amount has been calculated; and
3. Provide an overview of developments in relation to projects or programs completed in previous years of the regulatory control period, and of any results to date.

### Previously Approved Projects

#### Residential battery energy storage trial

The Residential Battery Energy Storage Trial is focused on investigating how Endeavour Energy can use battery storage technology to reduce peak demand, improve power quality and defer or avoid capital investment in terms of technical viability and financial attractiveness to both the customer and the company.

Parklea Zone Substation (ZS) has been chosen for the trial as the area has an existing high penetration of solar systems with the potential to maximise the energy storage benefits for customers. The site is also identified as a future network constraint due to the increased growth from re-zoning and developments along the North West Rail corridor.

Endeavour Energy will offer a fixed subsidy of 75% on the purchase price of the supplied battery system to serve as an incentive to those participating in the trial. The 75% is based on the long-term cost of the battery energy storage system.

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- **7.11 Demand Management Incentive Scheme**

The recruitment target for this trial is 41 customers with existing PV systems.

Project scope includes:

- Recruit customers in the targeted area by developing the appropriate marketing material and recruitment systems;
- Engage a service provider, via the procurement process, to supply, install and commission battery energy storage systems of a suitable size at customers' premises, including the communications, control and signalling technology to ensure battery control and utilisation at the appropriate time;
- Collect and analyse customers' import and export energy consumption patterns;
- Quantify the total demand reduction in the targeted network area;
- Demonstrate the power quality benefits offered by battery energy storage systems;
- Model the technical benefits by developing network models utilising the data gathered from the trial;
- Determine the potential conflicts between parties wishing to access battery systems and how to manage conflicts; and
- Enhance the Demand Response Management System that manages the administration of customers and event signalling with a view to a large-scale program implementation.

The deliverables of this project are to report on:

- The network demand reduction that can be reliably achieved by installing battery energy storage systems in residential premises and validating the average demand reduction per customer;
- The power quality benefits that battery energy storage systems can offer;
- The price point at which residential customers will pay for a battery energy storage system;
- Marketing and recruitment method for battery energy storage Demand Management programs; and
- The type and method of communication and control required to properly utilise the battery capacity.

The growth in residential developments particularly in Western Sydney highlights the need to upgrade network assets in the near future to accommodate the additional demand from new connections. The North West Rail corridor development has resulted in rezoning of the existing area to high and medium density housing and commercial development along the rail corridor. Parklea ZS is one of several zone substations supplying this area and is forecast to exceed its firm capacity due to the additional load from the re-development.

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- **7.11 Demand Management**
- **Incentive Scheme**

Parklea ZS supply area has 3,413 residential customers with PV installations, which represent around 1 out of 5 customers. This supply area has the highest penetration of PV within the Endeavour Energy distribution area.

This trial aims to understand energy storage technology and how Endeavour Energy can utilise it for peak demand reduction, power quality benefits and deferral of capital expenditure.

The trial will be implemented as follows:

- A service provider to supply, install and commission the battery energy storage systems will be selected through Endeavour Energy's procurement process;
- Customers within the target area will be invited to participate in the trial via a letter and promotional materials, customers with PV systems will be selected within the target area;
- The service provider will inspect the customer's premises to determine its eligibility for an installation;
- The service provider provides a quote to the customer, which includes the 75% subsidy from Endeavour Energy and asks the customer to agree on the program terms and conditions;
- The system is installed and commissioned; and
- Endeavour Energy sends an instruction to the battery systems through the communication and control platform to discharge the energy stored during times of peak demand.

The trial commenced on 1 December 2016 and finished on 31 March 2019 and included two summer periods (2017-18 and 2018-19) and one winter period (2018) of operation. An evaluation report for the trial was completed in July 2019.

The total cost of the Residential Battery Energy Storage Trial was \$797,605 for FY16-17 to FY18-19 to be funded under DMIA.

Expenditure claim in FY18-19 is \$14,117 in OPEX covering the costs for access to the battery management and control system, and to a survey program, and project management. All expenses are accounted in several work orders linked to the project.

Endeavour Energy incentivised customers to join the program by subsidising 75% of the battery system cost. The 41 positions on the program were rapidly filled. Some customers who registered their interest to join the program had to be rejected due to the lack of a suitable location to install the battery and associated equipment. All systems were installed and commissioned by November 2017.

Under the trial, the performance of the RBESS was evaluated under various operating and environmental conditions, how to maximise battery performance was established and the benefits to customers from these systems were confirmed. The major findings of the trial include:



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- **7.11 Demand Management Incentive Scheme**

together. It has been identified that the proportion of available demand reduction available from air conditioners could be improved using a 3G Demand Response Enabling Device (DRED).

The trial will involve the control of AS 4755 compliant air conditioners in residential premises to reduce peak demand, particularly during summer periods. A DRED will be installed and connected to the compliant air conditioner. The DRED offers the functionality to remotely switch the air conditioner into demand response mode 2 (DRM2) where it continues to provide cooling for the duration of the demand response event but limits the total electrical energy (kWh) consumed to 50% of its rated capacity. The DRED can receive instructions from SMS messages via the 3G mobile communications network. Air conditioner control via the DRED is more effective in terms of maintaining thermal comfort while reducing demand compared to the old method of switching off supply to the unit. The DRED also offers flexibility of reducing demand from air conditioners by 25%, 50% and 100%.

Eligible residential customers in the target areas will be invited to participate in the program. Participants will receive cash incentives for signing up and remaining in the program for each summer period. Endeavour Energy will work with air conditioner manufacturers, dealers, electrical retailers and builders to identify eligible customers and sign up 100 participants during the trial period.

The main objectives of the trial include quantifying the network demand reduction potential from controlling air conditioners using 3G DRED technology, and testing the performance of the DRED and the reliability of using 3G mobile communications in performing demand response functions. The trial also aims to assess the willingness of customers to accept some level of external control of their air conditioner compared to previous trials and the possibility of implementing this technology as a cost-effective broad-based program.

Project scope includes:

- Recruit customers in the target areas by developing a marketing strategy and supporting collateral;
- Engage air conditioning dealers who have customers with AS 4755 compliant air conditioner installations within the target areas to inspect and validate the air conditioner's eligibility for the trial and install the DRED;
- Provide incentives to air conditioning dealers/installers to recruit participants;
- Engage electrical retailers and builders with customers that will be installing an AS 4755 compliant air conditioner, to recruit participants for the trial;
- Provide incentives to trial participants;
- Call peak demand event days when necessary;
- Identify potential issues with the solution (the DRED and 3G mobile communications);
- Collect and analyse customers' energy consumption data;
- Quantify the demand reduction in the target network areas;

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- **7.11 Demand Management**
- **Incentive Scheme**

- Conduct a customer survey at the end of the trial; and
- Prepare a project evaluation report at the end of the trial with the view of incorporating the learnings in future demand management programs.

The objectives of this trial are:

- To test the performance of 3G DREDs to limit the demand from AS 4755 compliant air conditioners during peak periods;
- To test the reliability of using mobile communication technology in demand control;
- To quantify the network demand reduction potential from installing 3G DREDs to control air conditioners in residential premises;
- To assess the willingness of customers to accept some level of external control of their air conditioner;
- To evaluate the effectiveness of recruiting customers through various channels, including air conditioning dealers, electrical retailers and builders; and
- To assess the possibility and cost-effectiveness of implementing air conditioning control using 3G DRED as part of a broad-based program.

Peak demand in Endeavour Energy's network area has grown significantly in greenfield development areas over the past decade, reflecting the transformation of rural and semi-rural land into new urban areas, and a continued growth and use of air conditioners. In addition, peak temperatures within Endeavour Energy's network area are typically higher and more sustained than in coastal areas, resulting in a significantly higher probability of extreme weather events, which contributes to the increased use of air conditioners. Peak demand is the primary driver of network augmentation investment, which contributes to electricity prices paid by consumers through the network component of electricity bills.

Data collected from the Energy Use and Conservation Survey conducted throughout Australia in March 2014 by the Australian Bureau of Statistics provides an estimate of the percentage of households with some form of air conditioning. In 2014, two out of three households in NSW or about 64%, had an air conditioner. A survey conducted in 2012 by an independent consultant identified that air conditioning penetration in Western Sydney is as high as 80%. It is believed that this figure would be higher in greenfield residential development sites.

The supply areas of Parklea, Penrith 11kV and Kingswood Zone Substations were identified as target areas for this trial. It is forecast that these zone substations will approach capacity limitations in the next two to five years. The Parklea ZS supply area is a more recent release area and is likely to contain higher penetration of AS4755 compliant air conditioners. However, the Penrith 11kV and Kingswood ZS area will provide a good insight into the penetration of AS4755 compliant air conditioners in more established areas.



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- **7.11 Demand Management Incentive Scheme**

The trial will be implemented as follows:

- Air conditioner dealers that service the target areas will be approached by Endeavour Energy to act as service providers for the program. Service providers will install the DRED on participants' air conditioners;
- Electrical retailers located within close proximity to the target areas that offer compliant air conditioners will be approached by Endeavour Energy to promote the program at the point of sale.
- Builders of new homes in the target areas who install compliant air conditioners will also be approached by Endeavour Energy to promote the program in their handover pack;
- Customers within the target area will be invited to participate in the trial via a letter and promotional materials and will be asked to register online.
- Once a customer registers, the service provider will conduct a site audit to check the customer's eligibility based on set criteria. A 3G DRED will be installed by the service provider for eligible customers so Endeavour Energy can control the operation of the air conditioner during event days; and
- Endeavour Energy will manage the demand response events by sending a control signal to the DREDS

The trial commenced on 1 September 2017 and operated for two summer periods. A post trial survey was conducted in May 2019 and an evaluation report will be completed by September 2019.

The total cost of the Air Conditioning Trial using 3G DRED was \$743,573 for FY17-18 to FY18-19, to be funded under DMIA.

Expenditure claim in FY18-19 is \$320,210 in OPEX and \$125,281 in CAPEX covering the costs for the supply and installation of DREDS, project management, marketing, customer engagement, survey and customer incentives. All expenses are accounted in several work orders linked to the project.

An evaluation report will be completed by September 2019.

#### Grid Connected Battery Energy Storage System (BESS) Trial

Battery storage can provide several network benefits to Endeavour Energy. Primary network benefits such as peak load lopping, voltage management, load balancing and reliability improvement can be realised in the foreseeable future and may reduce or defer investment decisions. There is strategic value in understanding the operation of battery storage in order to position the company to realise storage related opportunities and applications as they are developed.

Utilising a BESS to defer the construction of a greenfield zone substation (ZS) is one such opportunity. In this application, the BESS can be used as an alternative to a Mobile ZS for deferral periods of up to 3 years. Short term demand growth can be met with supplementary supply from a BESS to defer both the augmentation of the existing network and the establishment of the final supply infrastructure.

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- **7.11 Demand Management**
- **Incentive Scheme**

Project scope includes:

- Identify the functional requirements of the BESS for connection and operation on Endeavour Energy's network;
- Procure a grid connected BESS with a minimum of 1MWh storage capacity, and 500kVA inverter, with a modular and transportable design;
- Deploy BESS onsite at West Dapto;
- Prove the BESS can provide 1MWh at a peak of 500kVA as required for peak shaving;
- Confirm round trip charge/discharge energy efficiency of 80%;
- Understanding the SCADA control and protection requirements for the grid connected BESS; and
- Test the voltage, power quality, power factor management and reliability support functions of the BESS.

Aims and expectations of the trial include:

- Determine the suitability for peak demand reduction and other network support applications such as voltage, power quality and power factor management;
- Test the use of battery storage as grid backup supply for reliability support;
- Gain an understanding of design considerations such as component losses, charge/discharge rates, system lifecycle, safety, installation, control and monitoring requirements, and any limitations of the equipment;
- Confirm the viability of a relocatable storage solution, in terms of cost and ease of relocation;
- Practicalities of installation, testing and commissioning;
- Check the maturity of the technology and suppliers in the Australian market;
- Understand the cost to procure a grid connected BESS; and
- Viability of intended primary application of the battery storage, that is, as a tool to assist in deferral of zone substation construction.

Battery storage is approaching a price point that makes this technology a contender as an alternative network investment option. BESS have the potential to provide NPV positive returns when used for ZS construction deferral and will also provide a potential opportunity return, as the substations may be amalgamated, relocated or further deferred if load growth does not meet forecast levels.



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- **7.11 Demand Management Incentive Scheme**

Project scope includes:

- Recruit customers in the target areas by developing a marketing strategy and supporting collateral;
- Engage local solar installers in the target areas for installation, commissioning and testing of solar systems at customers' premises;
- Provide incentives to trial participants; and
- Conduct reactive power dispatch events.

The objectives of this trial are:

- To assess incentives required for customer acquisition to provide network support;
- To test if solar inverters can provide fixed reactive power output while the active power varies;
- To test if the voltage management and control system operates as expected; and
- To assess the possibility of dynamically controlling residential solar inverters to reduce fluctuations in voltage.

The increasing high penetration of renewables, particularly in Greater Western Sydney, has created voltage issues in parts of the network. Dynamic control of residential solar inverters, managing both real and reactive power exports of customers' systems at the same time, provides a solution that does not involve limiting the customers' ability to install or get the maximum benefit from these technologies.

Selected areas in Blaxland and Glenbrook supplied by overhead mains are experiencing voltage fluctuation and reliability issues, thus, were selected as the target areas for the trial.

This trial aims to understand dynamic control of residential solar inverters and how Endeavour Energy can utilise it as a non-network option for controlling voltages in the network and potentially defer capital expenditure.

The trial will be implemented as follows:

- Customers within the target area will be invited to participate in the trial via an Endeavour Energy and Reposit co-branded letter;
- Customers contact an approved local solar installer to install a compatible solar inverter and Reposit Box (if required); and
- Endeavour Energy conduct reactive power dispatch events using the Reposit Fleet voltage management and control system to request a change in power factor for solar generation for a set duration.



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- **7.11 Demand Management Incentive Scheme**

- Understanding the practicalities of installation, testing and commissioning;
- Ensuring the LV statcoms can maintain a target voltage of between 216V and 253V; and
- Investigating other applications of the technology such as coordinated voltage regulation across multiple LV feeders.

LV statcoms are an emerging technology that have the potential to increase DER hosting capacity, correct power factor and alleviate network voltage constraints more cost effectively than conventional network augmentation. This technology will be trialled by Endeavour Energy to determine the benefits and potential use cases. If the trial demonstrates the technology is cost effective, further applications of the technology will be investigated on a case by case basis.

The trial will be implemented as follows:

- Procure 1 single phase and 3 three phase LV statcom units (10kVar/phase);
- Power quality meter data will be reviewed to identify network constraints and determine suitable install locations;
- Design and installation of the units will be completed in August 2019; and
- Monitoring of the systems will be undertaken for 1 year.

The benefits and results of the technology will then be reviewed.

The trial has a budget of \$250,000 for FY18-19 to FY19-20. This is the cost for the engineering development and testing associated with deploying this new technology on the network.

Expenditure claim in FY18-19 is \$188,955 in CAPEX covering the costs for engineering development works associated with the project. All expenses are accounted in work orders linked to the project.

An evaluation report will be completed by November 2020.

**Statement**

Endeavour Energy confirms the funding of the projects contained in this report are not:

- a. recoverable under any other jurisdictional incentive scheme;
- b. recoverable under any other state or Commonwealth government scheme; and
- c. included in the forecast CAPEX or OPEX approved in the AER's distribution determination for the next regulatory control period, or under any other incentive scheme in that determination (such as the D-factor scheme for NSW).



## • 8.1 Income

## 8.1 Income

### 8.1.1 Income Statement

#### Compliance with requirements of the notice

The data presented in Table 8.1.1 – Income Statement is consistent with requirements of the Annual Reporting RIN. In particular:

- Data presented in Table 8.1.1 – Income Statement covers the 2018-19 financial year with respect to financial information on revenue and expenditure relating to Standard Control Services, in accordance with the Cost Allocation Methodology (CAM).
- Financial information provided relates to a breakdown of Revenue (such as Distribution Revenue, Customer contributions, Interest income, Jurisdictional scheme amounts and TUOS revenue), Expenditure (such as TUOS expenditure, Avoided TUOS expenditure, Depreciation, Finance charges, Maintenance and Operating expenses) and Income tax expense/(benefit) in accordance with the elements required in the template.

#### Source of information

Source information used to populate 8.1.1 Income Statement was extracted from:

- a) the Annual Financial Statements to populate the “Audited Statutory Accounts”;
- b) the TM1 Financial Reporting system for the analysis of the Distribution business between Standard Control Services, Alternative Control Services and Unregulated Services (shown as “Adjustments” in the RIN Template); and
- c) Excel work papers for certain adjustments and reconciliations.

Information Systems used include:

- Ellipse: Endeavour Energy’s Enterprise Resource Management (ERM) system, with data extracted from the General Ledger module; and
- TM1: an OLAP tool used for various purposes including budgeting and forecasting, monthly reporting and regulatory accounts allocations. It is a cube-based technology which allows rules to be created between cubes and within cubes.

The TM1 model splits the Income Statement into line items (i.e. rows) included within the Annual AER RIN template, which reflects a different categorisation of revenue and expense items compared to normal internal management and statutory P&L formats.

#### Operating Expenditure

Operating Expenditure (Opex) was extracted from the relevant TM1 cube based on mappings in accordance with the Annual RIN Instructions and Definitions, and the Cost Allocation Methodology (CAM). Data was reconciled to Opex reported in the Management and Statutory results. Certain additional steps are performed as part of the Annual RIN process in order to calculate the required information:

1. Extract operating expenditure data from the relevant TM1 cube at the account code level. Extract the data as labour and non-labour line items.



## 8.1 Income

2. Reconcile the total derived at the individual account code level to the total from the TM1 cube (“N Level” Org Units in TM1) to ensure no account codes have been excluded.
3. Reconcile the total derived at the individual account code level to the total operating expenditure reported in the management and statutory results.
4. Assign a regulatory accounts classification to the extracted TM1 data. This classification can be a direct network cost, direct network overhead or a corporate overhead cost. A direct network cost is assigned directly to a RIN category (e.g. maintenance & repair, emergency response etc). Direct network overheads are the remaining network operating costs that cannot be allocated directly to a RIN category and are allocated on a pro rata basis based on the proportions of the direct allocation.
5. Populate table 8.1.1.2 Expenditure with the results of the above steps in accordance with the RIN instructions & definitions.

Note: given the relevant TM1 cube data is available and based on actual operating expenditure results for the year and the approved CAM, all information provided for this table consists of actual information (no estimated information required).

### Methodology and assumptions

Table	Methodology	Assumptions
8.1.1.1 Distribution Revenue	Distribution (“DUoS”) revenue data was extracted from the relevant TM1 cube based on mappings in accordance with the Annual RIN Instructions and Definitions. DUoS is allocated as 100% Standard Control.	No assumptions required.
8.1.1.1 Cross Boundary Revenue	Endeavour Energy does not have any Cross Boundary Revenue – not applicable.	No assumptions required.

## 8.1 Income

<b>8.1.1.1 Contributions</b>	<p>Contributions - Capital Contributions are sourced from an Excel work paper which is based initially on Fixed Asset Reconciliations of the Ellipse data for Capital Contributions. The capital contributions are mapped in accordance with the Annual RIN Instructions and Definitions, and the results are ultimately uploaded into TM1 (as a % split of the total annual Capital Contributions).</p> <p>Data was reconciled to revenues reported in the Management and Statutory results.</p>	<p>No assumptions required.</p>
<b>8.1.1.1 Interest Income</b>	<p>Interest Income is extracted from the relevant TM1 cube based on mappings in accordance with the Annual RIN Instructions and Definitions. Interest Income is allocated as 100% Standard Control.</p>	<p>No assumptions required.</p>
<b>8.1.1.1 Jurisdictional Scheme Amounts</b>	<p>Jurisdictional Scheme Amounts are extracted from the relevant TM1 cube based on mappings in accordance with the Annual RIN Instructions and Definitions. Jurisdictional Scheme Amounts includes Climate Change Fund Recovery and Solar Bonus Scheme Recovery.</p> <p>CCF Recovery and SBS Recovery are both allocated as 100% Standard Control.</p>	<p>No assumptions required.</p>
<b>8.1.1.1 Profit from Sale of Fixed Assets</b>	<p>Profit from Sale of Fixed Assets is sourced from an Excel work paper which is based initially on Fixed Asset Reconciliations of the Ellipse data for Disposals. The profit from sale balances are mapped in accordance with the Annual RIN Instructions and Definitions, and the results are ultimately uploaded into the relevant TM1 cube. Allocation drivers are used to assign amounts to Standard Control Services, Alternative Control Services and Unregulated Services.</p> <p>Data was reconciled to revenues reported in the Management and Statutory results. Note that this line is only populated if there is a net profit from sale (i.e. if a net loss from sale section 8.1.1.2 Loss from sale of fixed assets is populated instead).</p>	<p>No assumptions required.</p>

## 8.1 Income

Table	Methodology	Assumptions
<b>8.1.1.1 TUOS Revenue</b>	Transmission Use of Service (“TUoS”) revenue data was extracted from the relevant TM1 cube based on mappings in accordance with the Annual RIN Instructions and Definitions. TUoS is allocated as 100% Standard Control.	No assumptions required.
<b>8.1.1.1 Pass through revenue (F- factor)</b>	Endeavour Energy does not have any Pass-through revenue (F-factor) – not applicable.	No assumptions required.
<b>8.1.1.1 Other Revenue</b>	<p>Other Revenues – sourced from the relevant TM1 cube, with the exception of an adjustment for Group Management Fee Income recovery revenues. Each account combination is allocated into Standard Control Services, Alternative Control Services and Unregulated Services, and further into RIN categories based on the nature of the revenue.</p> <p>Standard Control Services reconciles to Private power line and customer installation inspections, Monopoly Services, Emergency recoverable works and an allocation of Group Management Fee Income recovery revenues.</p> <p>Alternative Control Services revenue reconciles to Revenue from maintenance of public lighting, Metering Services Charges, Miscellaneous and Monopoly services income and an allocation of Group Management Fee Income recovery revenues.</p> <p>Unregulated Services reconciles to Customer funded connections, Customer specific services, Type 1-4 Metering services, TSA revenues, Other revenues and an allocation of Group Management Fee Income recovery revenues.</p> <p>Group Management Fee Income recovery is allocated based on an Excel work paper, using the Opex for the Group cost centres as the basis for the regulatory split. The resulting adjustments are used to “gross up” revenue since the recoveries are mapped to Opex for management reporting but to Other Revenue in the Annual RIN Income Statement.</p>	No assumptions required.



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● **8.1 Income**

Table	Methodology	Assumptions
<b>8.1.1.2 Finance charges</b>	<p>Finance charges are extracted from the relevant TM1 cube based on mappings in accordance with the Annual RIN Instructions and Definitions.</p> <p>Borrowing costs are directly attributable to Standard Control Services due to their relationship with investments and the underlying network assets that are funded by interest bearing debt facilities.</p> <p>Data was reconciled to Finance charges reported in the Management (Net Finance expense i.e. net of interest income) and Statutory results (Interest Income is classified under revenues).</p>	No assumptions required.
<b>8.1.1.2 Finance charges</b>	<p>Finance charges are extracted from the relevant TM1 cube based on mappings in accordance with the Annual RIN Instructions and Definitions.</p> <p>Borrowing costs are directly attributable to Standard Control Services due to their relationship with investments and the underlying network assets that are funded by interest bearing debt facilities.</p> <p>Data was reconciled to Finance charges reported in the Management (Net Finance expense i.e. net of interest income) and Statutory results (Interest Income is classified under revenues).</p>	No assumptions required.
<b>8.1.1.2 Impairment Losses</b>	<p>Impairment losses are extracted from the relevant TM1 cube based on mappings in accordance with the Annual RIN Instructions and Definitions.</p> <p>Data was reconciled to impairment losses reported in the Management and Statutory results (where impairment losses are applicable).</p>	No assumptions required.
<b>8.1.1.2 Jurisdictional Scheme Amounts</b>	<p>Jurisdictional Scheme Amounts are extracted from the relevant TM1 cube based on mappings in accordance with the Annual RIN Instructions and Definitions. Jurisdictional Scheme Amounts includes Climate Change Fund expense and Solar Bonus Scheme expense. CCF Expense and SBS Expense are both allocated as 100% Standard Control.</p>	No assumptions required.



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- **8.1 Income**

Table	Methodology	Assumptions
<b>8.1.1.2 Other</b>	Other Expenditure is extracted from the relevant TM1 cube based on mappings in accordance with the Annual RIN Instructions and Definitions. Other Expenditure was “reconciled in total” to Total Opex reported in the Management and Statutory results.	No assumptions required.
<b>8.1.1.3 Income Tax Expense (/benefit)</b>	Income Tax Expense (/benefit) is extracted from the relevant TM1 cube based on mappings in accordance with the Annual RIN Instructions and Definitions. Income Tax is pro-rated across the various regulatory segments based on their respective proportions of “Profit Before Tax”. Income Tax Expense (/benefit) was “reconciled in total” to Income Tax Expense/(Benefit) reported in the Management and Statutory results.	No assumptions required.

**Use of estimated information**

Endeavour Energy has not used estimated information in determining a profit and loss split of Standard Control Services, Alternate Control Services and Unregulated Services for the period.

**Material accounting policy changes**

Endeavour Energy has not undertaken any material change in accounting policies which would impact data contained in Table 8.1.1 – Income Statement.

**Reliability of information**

All information provided is based on actual information extracted from the audited Annual Financial Statements and associated Ellipse general ledger records. As a result, the information contained in Table 8.1.1 – Income Statement is considered to be sufficiently reliable.



## 8.2 Capital Expenditure



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- **8.2 Capital Expenditure**

### **8.2.1 – Capex by Purpose – Standard Control Services**

### **8.2.2 – Capex by Purpose – Material Difference Explanation**

### **8.2.3 – Capex Other**

### **8.2.4 – Capex by Asset Class**

### **8.2.5 – Capital Contributions by Asset Class**

### **8.2.6 – Disposals by Asset Class**

#### **Compliance with requirements of the notice**

The data presented in tables 8.2.1, 8.2.2, 8.2.3, 8.2.4, 8.2.5 and 8.2.6 is consistent with the requirements of the Annual RIN. In particular:

- Only costs allocated to the provision of standard control services are reported in tables 8.2.1, 8.2.2 and 8.2.4 and costs allocated to the provision of alternate control services are reported in table 8.2.3.
- The categories listed in table 8.2.1 align to the categories in table 2.1 in the AER's April 2015 2014-19 Distribution Determination.
- The asset classes in table 8.2.4 align with the asset classes set out in Endeavour Energy's PTRM and RFM issued with the AER's April 2015 2014-19 Distribution Determination

#### **Source of information**

- CPI adjusted forecasts were sourced from tables 2.1- capex by purpose and table 6.2 – capital expenditure by asset class in Endeavour Energy's 2014-19 final determination folder on the AER website. These dollars are in real \$1314 and have been adjusted for actual CPI.
- Actual capital expenditure by purpose was sourced from Category Analysis RIN tables 2.1 – Expenditure Summary, 2.2 – Repex, 2.3 – Augex, 2.5 – Connections, 2.6 – Non-Network and 2.10 – Overheads, adjusted for the following changes due to the timing of the FY15 Annual RIN and Category Analysis RIN were required approximately 12 months apart:
- Work order and Project level data extracted directly from a MS Access query against the SQL server database which is extracted nightly from Ellipse. The specific query is run on parameters specified to extract the data.
- Asset classes assigned to work orders were sourced from Cognos Impromptu. Cognos is a reporting tool used to extract data from Ellipse (ERP).

#### **Methodology and assumptions**

The following tables set out the methodology applied to obtain the required data for tables 8.2.1, 8.2.2, 8.2.3, 8.2.4, 8.2.5 and 8.2.6

## 8.2 Capital Expenditure

Table	Methodology	Assumptions
<b>8.2.1 – Capex by Purpose – Standard Control Services</b>	<ol style="list-style-type: none"> <li>1. CPI adjusted forecast was sourced from tables 2.1- capex by purpose and table 6.2 – capital expenditure by asset class in Endeavour Energy’s 2014-19 final determination on the AER website.</li> <li>2. This forecast was then updated into nominal (14-15 dollars) using updated actual CPI escalation factors.</li> <li>3. Actual expenditure was sourced from category RIN tables 2.1 – Expenditure Summary, 2.2 – Repex, 2.3 – Augex, 2.5 – Connections, 2.6 – Non-Network and 2.10 – Overheads.</li> <li>4. The split of actual expenditure by voltage level was done with input from the capacity planning manager.</li> </ol>	<p>Variances exist between the Annual RIN and Category Analysis RIN due to the passage of time and the order of operations was changed. Variance exist between the Annual RIN and Category Analysis RIN as a consequence.</p>
<b>8.2.2 – Capex by Purpose – Material Difference Explanation</b>	<ol style="list-style-type: none"> <li>1. System capex commentary was based on a comparison of the final AER determination (1516 RRP) vs actuals by project.</li> <li>2. Non-system capex commentary was based on a comparison of the final AER determination (1516 RRP version captured in TM1) vs actuals by activity (92) and sub activity (WC, WE, WF, WG and WH).</li> </ol>	None.
<b>8.2.3 – Capex Other</b>	<ol style="list-style-type: none"> <li>1. CPI adjusted forecast was sourced from the 1516 Revised Regulatory Proposal (RRP) and adjusted for actual CPI.</li> <li>2. Actual expenditure was sourced from category RIN table 2.1 – Expenditure Summary.</li> </ol>	None.
<b>8.2.4 – Capex by Asset Class</b>	<p><b>System Capex</b></p> <ol style="list-style-type: none"> <li>1. Extract all system capital work orders (activity 91) that incurred expenditure for the year from Ellipse via a MS access query.</li> <li>2. Use cognos impromptu to extract the asset classes assigned to each of these work orders.</li> <li>3. Review the list of work orders with asset classes assigned and update any errors with the correct asset classes (e.g. some service wire replacement works were incorrectly mapped to public lighting instead of LV lines and cables).</li> </ol>	None.

## 8.2 Capital Expenditure

	<ol style="list-style-type: none"> <li>For any work orders missing asset classes discuss with the relevant network staff to determine what asset class should be assigned.</li> <li>Allocate capitalised overheads and switching on a proportional basis based on the direct costs on a work order over the total.</li> <li>Map each asset class to a RAB category. Summarise the totals and populate table 8.2.4.</li> </ol> <p><b>Non-System Capex</b></p> <ol style="list-style-type: none"> <li>Extract all non-system capital transactions (activity 92) from Ellipse via a MS access query.</li> <li>Assign each non-system capex transaction to an asset class on the basis of sub activity</li> <li>For any work orders missing asset classes discuss with the relevant network staff to determine what asset class should be assigned.</li> <li>Apply the asset allocation drivers obtained from Financial Control to the transaction listing at the asset class level to determine the standard control component of each transaction</li> <li>Summarise the standard control components for each RAB category and populate table 8.2.4.</li> </ol>	
<b>8.2.5 – Cap Contributions by Asset Class</b>	<ol style="list-style-type: none"> <li>Carry forward the live TM1 file from last financial year to the new financial year and update the year.</li> <li>Obtain the capital contributions by asset class from TM1 (Cap Cons and TM1 tabs).</li> <li>Check it reconciles in total.</li> </ol>	None.
<b>8.2.6 – Disposals By Asset Class</b>	<ol style="list-style-type: none"> <li>Carry forward the live TM1 file from last financial year to the new financial year and update the year.</li> <li>Obtain the details of disposals by asset class and journals from the Fixed Assets team (Summary excl non-true Disposals tab).</li> </ol>	None.

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- **8.2 Capital Expenditure**

**Use of estimated information**

None

**Reliability of information**

Information reported in tables 8.2.1, 8.2.2, 8.2.3, 8.2.4, 8.2.5 and 8.2.6 consists of Actual Information extracted from Endeavour Energy's reporting systems and reconciles to capex figures calculated and reported in the Category Analysis RIN. As a result, the information contained in those tables is considered to be reliable.



## 8.4 Operating Expenditure







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