

# **Application for Individual Retail Exemption**

ET Solar Australia Pty Ltd

22 May, 2013

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## Company Background

ET Solar Australia is a renewable energy company which provides solar system to the electricity users and dedicates on building a green environment.

## Particulars

### 1. Company Information

Legal Name:	ET Solar Australia Pty Ltd
Trading name:	as above
ABN:	67 168 169 480
Address of Registered Office:	L 4 179 GREY ST, SOUTH BRISBANE QLD 4101
Business office:	Level 25, Aurora Place, 88 Phillip Street, Sydney, NSW,2000
Nominated Contact:	Xiaoyu Qiang Director Mobile: 0423 626 502 E-mail: <a href="mailto:Xavier.qiang@etsolar.com">Xavier.qiang@etsolar.com</a>

### 2. Reason for Seeking Individual Exemption

ET Solar wishes to deploy its PPA solutions model to the commercial customers in Australia, which allows companies to benefit from producing on site power with no upfront costs.

Hence we do not believe our PPA meets with the definitive terms outlined as deemed or registrable exemption category, hereby we wish to have an individual exemption.

### **3. Address of the Site**

Not Applicable

### **4. Primary Activity of ET Solar Australia Pty Ltd**

ET Solar Australia invests and operates high quality solar systems to provide affordable and reliable clean electricity to businesses and communities and help them to reduce their energy bills in a long term.

ET Solar Australia develops various technologies to improve the stability, reliability, efficiency, economics and longevity of solar systems.

ET Solar Australia provides customized energy solutions to meet the specific demands of customers.

### **5. Form of Energy**

Not Applicable

## **6. Energy Supply**

Not Applicable

## **7. Date for Commencement of Retail Operations**

ET Solar is ready to commence operations as soon as possible.

## **8. Mailing address of the Site**

ET Solar is applying for multiple sites.

## **9. Previous Experience as an Energy Retailer**

ET Solar group has been building and operating more than 300MWp solar power plants in Germany, Italy, Czech Republic, Romania, Ukraine, UK, Israel, United State, and China. All power plants operated by ET Solar have secured power purchase agreement with electricity customers.

Our business model is similar to that of proven firms in Germany and other countries.

## **10. Current Authorisations/ Exemptions**

None

## **11. Arrangements in the Event of Failure to Supply**

Not Applicable

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## **Particulars Relating to Scope of Proposed Operations**

### **1. Customers**

Not Applicable

### **2. Other services**

ET Solar Australia also provides the service of technical consulting, engineering, project management, project financing, investment, operation and maintenance.

### **3. Total Number of Dwellings at the Site**

Not Applicable

### **4. Sale of Energy**

Not applicable

### **5. Purchase of Energy**

Not applicable

### **6. Estimated Aggregate Annual Amount of Energy Likely to be Sold and Average Estimated Consumption**

Not applicable

## **7. Metering of Premises**

Not applicable

## **8. Types of Meters**

All metering will be read remotely using the operators compliant (NEM ) meters for all location standards.

## **9. Accuracy Standards Applicable to the Meters**

All systems commissioned will have a certificate of calibration and compliance which can be monitored with the National Measurement Act. All end users will be billed based on their meter-readings, the metering type will be 0.5 NEM revenue metering. The metering accuracy will be 0.2% of power units. All meters will be issued with a certification of calibration, and adhere to all relevant CEC, codes and best practices acts and guidelines.

## **10.Frequency of Reading the Meters**

Not Applicable

## **11.Charges**

Not Applicable

## **12.Billing Customers**

Not Applicable

### **13. Dispute Resolution Procedures**

Any disputes with ET Solar Australia will be handled in the utmost professional manner by both management teams, according to the contractual terms set.

- ✧ We will arrange a discussion and meeting with the customers manager to resolve any dispute amicably and professionally
- ✧ It is important to have the dispute resolved efficiently and effectively therefore timing of approximately 5 working days should be adequate timing
- ✧ In any event that the dispute does not reach a successful outcome, an arbitrator would be called, in which case both parties would have to accept the findings set.

### **14. Energy Rebates**

Not Applicable

### **15. Energy Efficiency/ Renewable Energy Options**

Not Applicable

### **16. Additional Information for Assessment**

At current stage, an individual exemption is the most applicable to ET Solar Australia, which will allow ET Solar Australia to explore its business and grow



its services in the industry.

## **Additional Particulars Relevant to ET Solar's Operations**

The company Solution Presentation will be attached.



ET Solar -  
Company Presentat

## **Conclusion**

ET Solar Australia dedicates on establishing a green and sustainable environment through proving affordable clean energy to the customers.