

ActewAGL Distribution 2014-19 Regulatory Proposal

AER public forum
Wednesday 30 July 2014

Stephen Devlin

General Manager, Asset Management

- Key messages
- Our operating environment

Today's presentation

- Introduction to ActewAGL
 - Who we are
 - Our network
 - Our performance – low price and high reliability
 - Our priorities
- Our 2014-19 Regulatory Proposal
 - Capital expenditure program
 - Demand management
 - Operating expenditure
 - Customer impacts
- Engaging our consumers

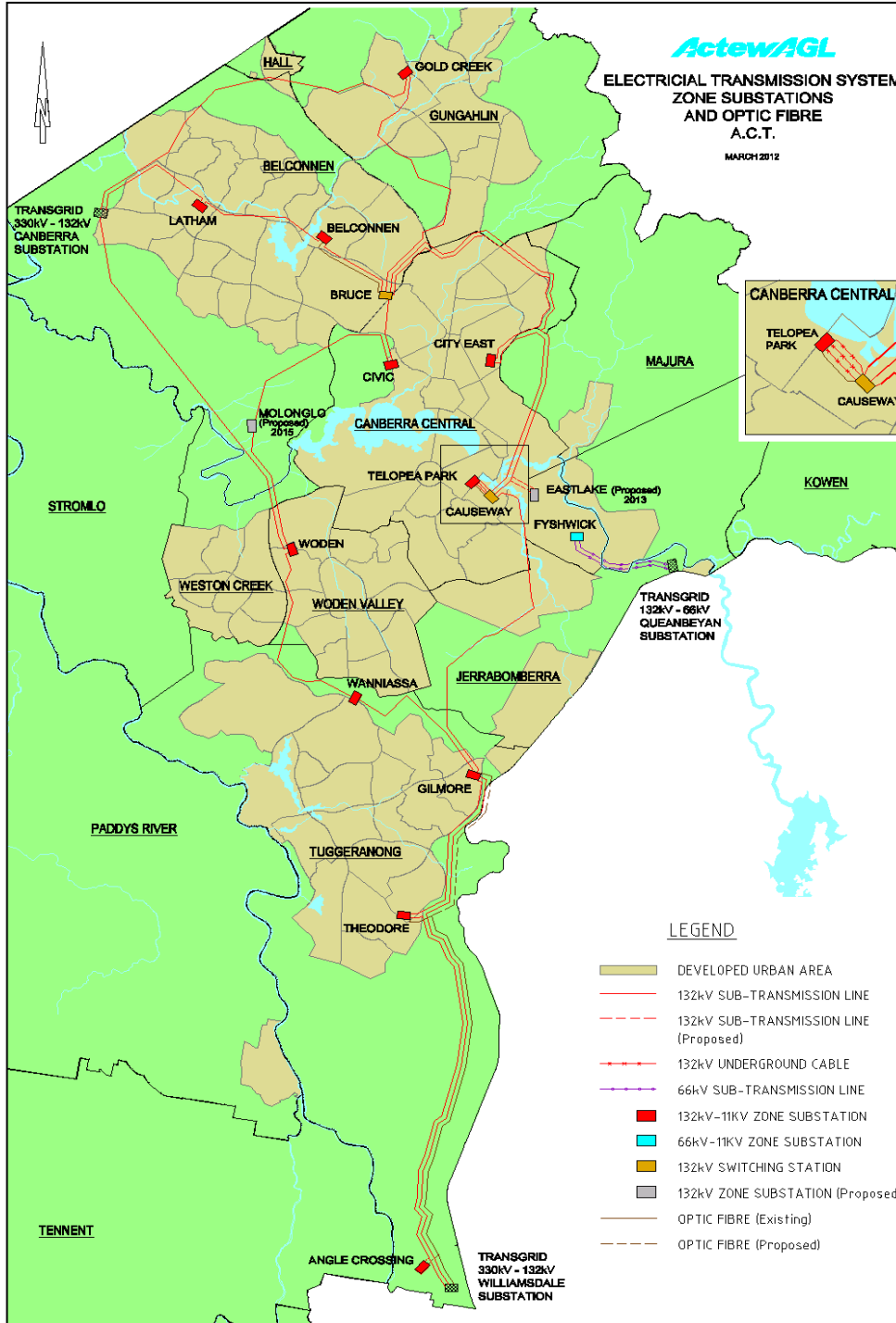
Our key messages

1. Our electricity prices are the lowest in Australia
2. Our network costs continue to be the lowest in Australia
3. Our network reliability is amongst the best in Australia
4. Our customers are satisfied with our performance
5. Our 2014-19 Regulatory Proposal represents prudent investment to maintain this situation and tackles emerging challenges facing all electricity distribution businesses

- ActewAGL joint venture the first multi-utility in Australia operating as a public-private partnership
- Two partnerships:
 - **ActewAGL Distribution**
 - ActewAGL Retail
- ActewAGL Distribution partnership equally owned by Jemena and ACTEW Corporation
- The regulatory proposal presented today is for ActewAGL Distribution's **electricity distribution network**

ELECTRICIAL TRANSMISSION SYSTEM
ZONE SUBSTATIONS
AND OPTIC FIBRE
A.C.T.

MARCH 2012



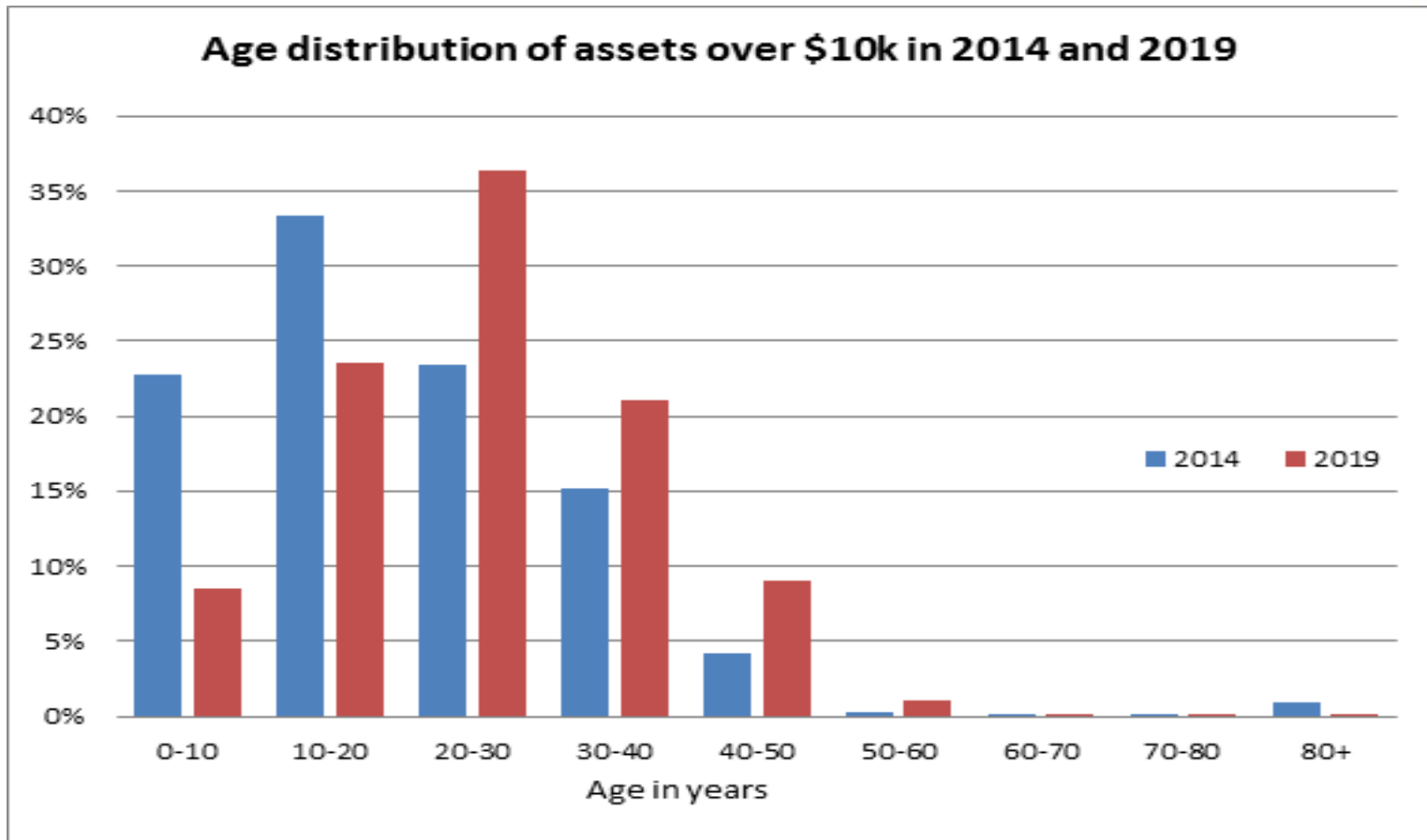
ActewAGL Network Statistics



- 2,358 km² covered
- Around 180,000 households and businesses connected
- Overhead lines spanning 3100km
- Underground cables spanning 4400km
- 53,000 power poles
- 14 zone substations
- Over 4,400 distribution substations
- Operating voltages of 132/66/22/11kilovolts and 415/240 volts
- Total weighted average system age of 26.3 years

Asset age profile

For you



- Most of our significant assets are poles, cables and substations.
- We have a few very high value items in our zone substations, but their number is so small as to not materially effect the outcome of the overall age distribution.

National capital implications

- Two planning authorities – ACT Planning and Land Authority and National Capital Authority
 - Designated commercial and residential areas - limited mixed development
 - Restrictions on location of substations
 - “Bush capital” – relatively high concentration of urban vegetation
- Strategic facilities require high level of supply security – e.g. Parliament House, Defence

Backyard reticulation

- A distinctive feature of the ACT – has major implications for network performance and costs
- More planned outages are required for access to poles and lines in backyards
- Maintenance, inspection and vegetation management are all more difficult and costly when poles are in backyards.



Vegetation management

ActewAGL 

for you



Rural aerial inspection

Inspection on Reid feeder for vegetation encroachment and asset defects



Vegetation management

ActewAGL 

for you

Urban backyard aerial inspection



Crossarm defect detected through aerial inspection

Urban aerial inspection

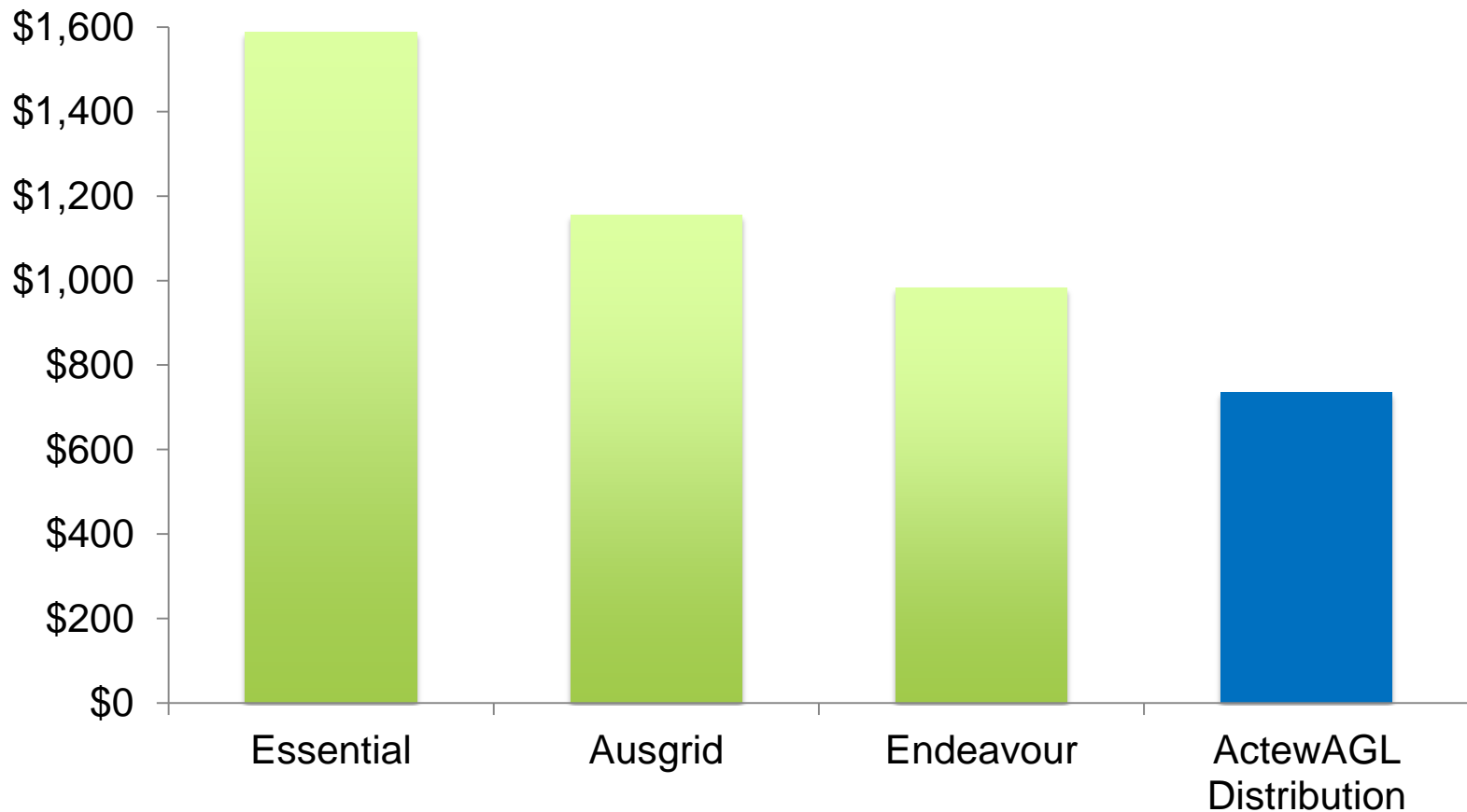


Vegetation growing into power lines

ActewAGL Distribution cheaper than NSW

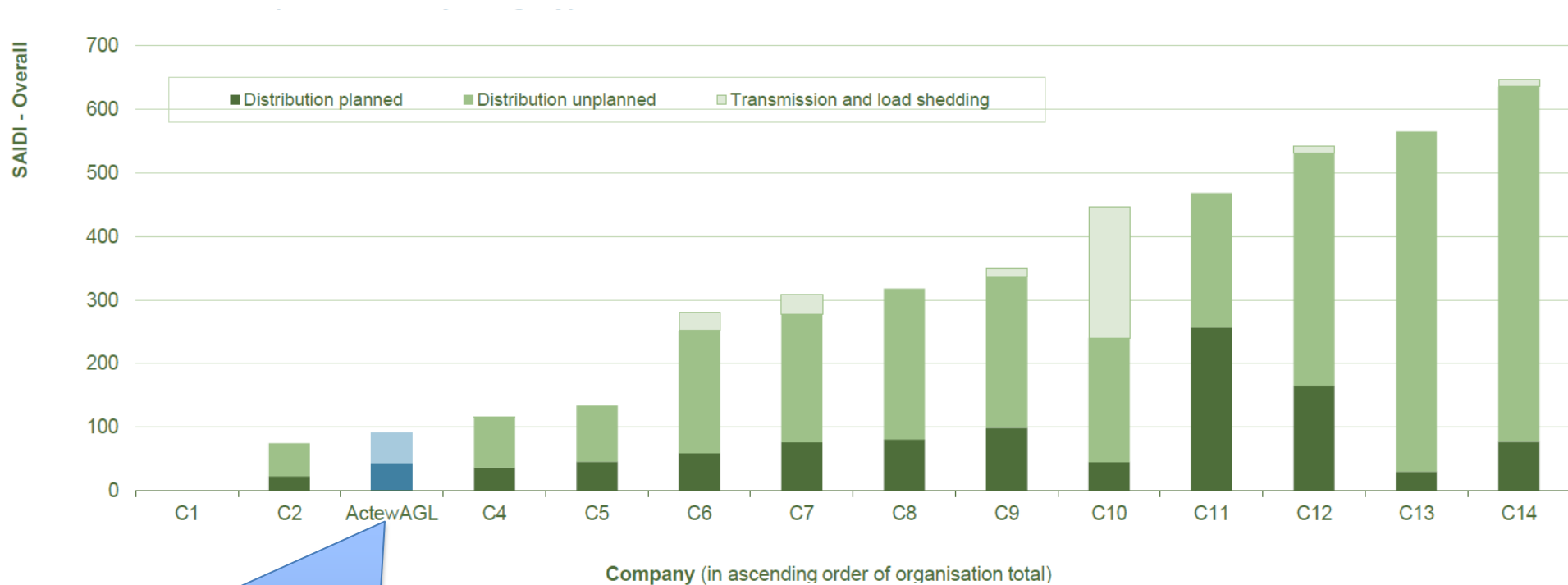


Comparison of residential network charges for customer consuming 7,000 kWh pa in 2014/15 (incl. GST)



High network reliability

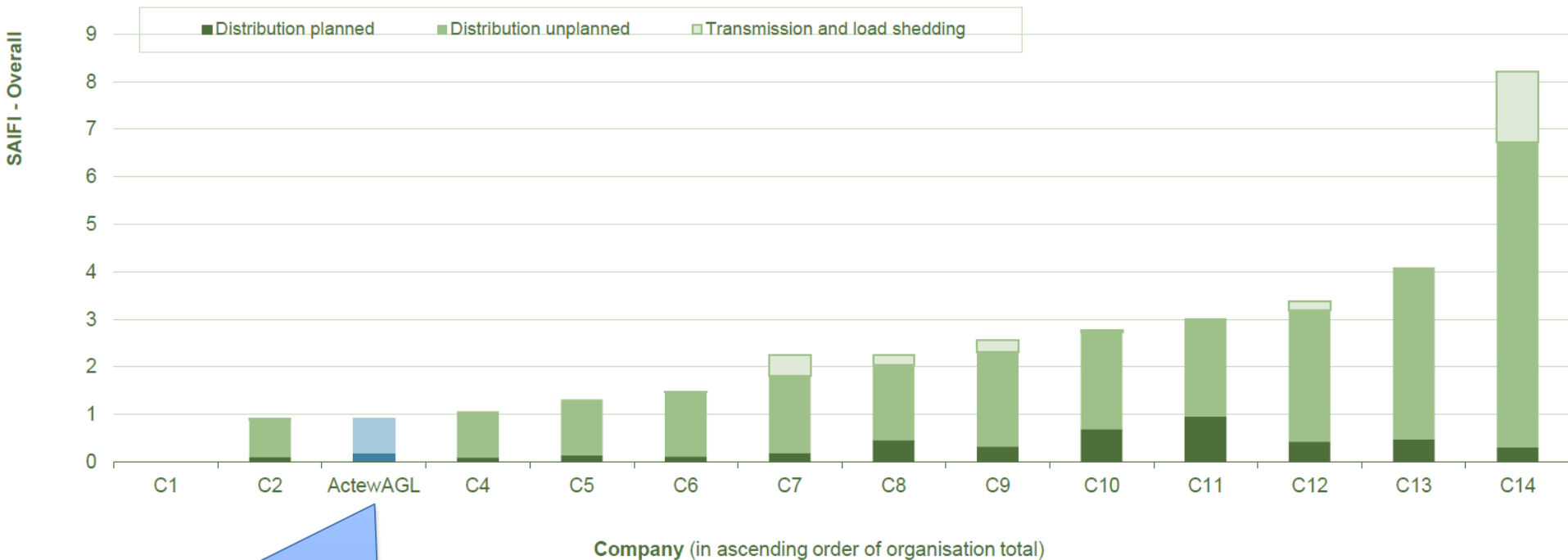
System Average Interruption **Duration** Index (SAIDI) performance 2012/13



ActewAGL Distribution's service has consistently been amongst the most reliable in Australia and is the most reliable in terms of unplanned interruptions

High network reliability

System Average Interruption Frequency Index (SAIFI) performance 2012/13



ActewAGL Distribution's service has consistently been amongst the most reliable in Australia and is the most reliable in terms of unplanned interruptions

David Graham

Director, Regulatory Affairs and Pricing

- Customer satisfaction
- Pricing

High level of satisfaction

Residential customers' overall ratings (2003)

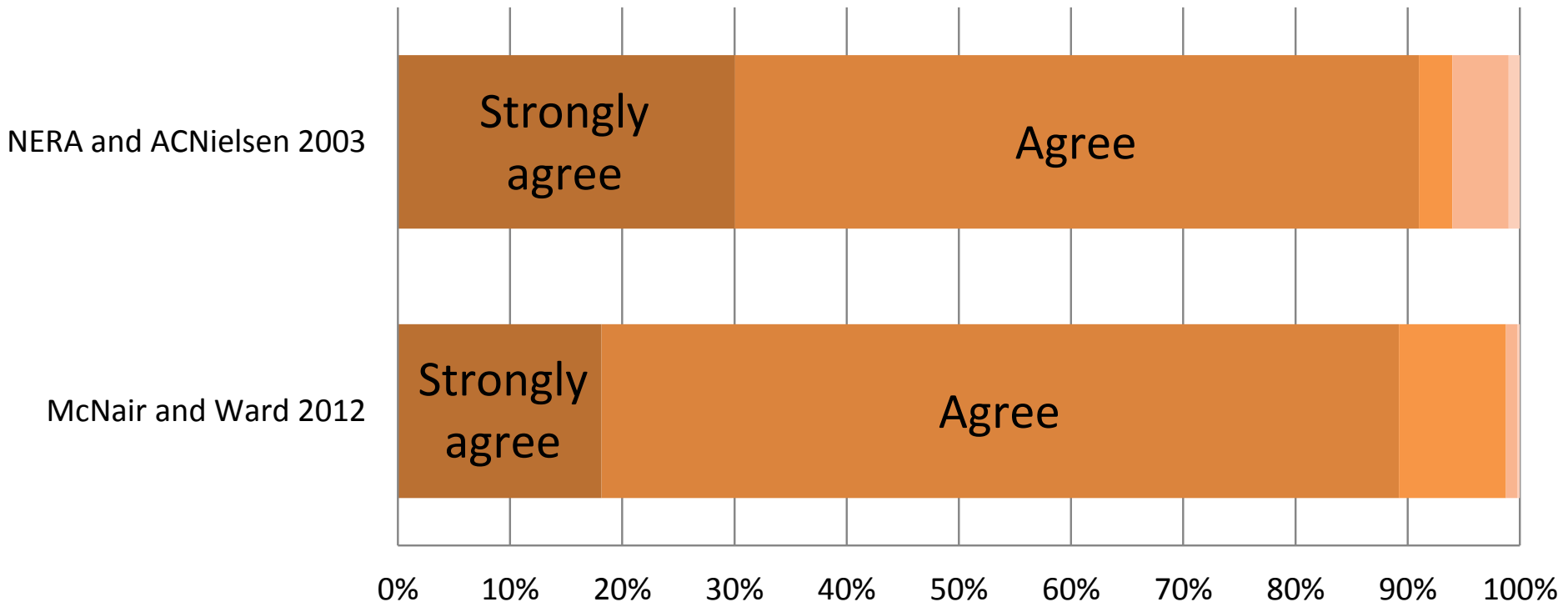
■ Excellent ■ Very Good ■ Good ■ Fair ■ Poor



High level of satisfaction

The electricity network is maintained in good working order.

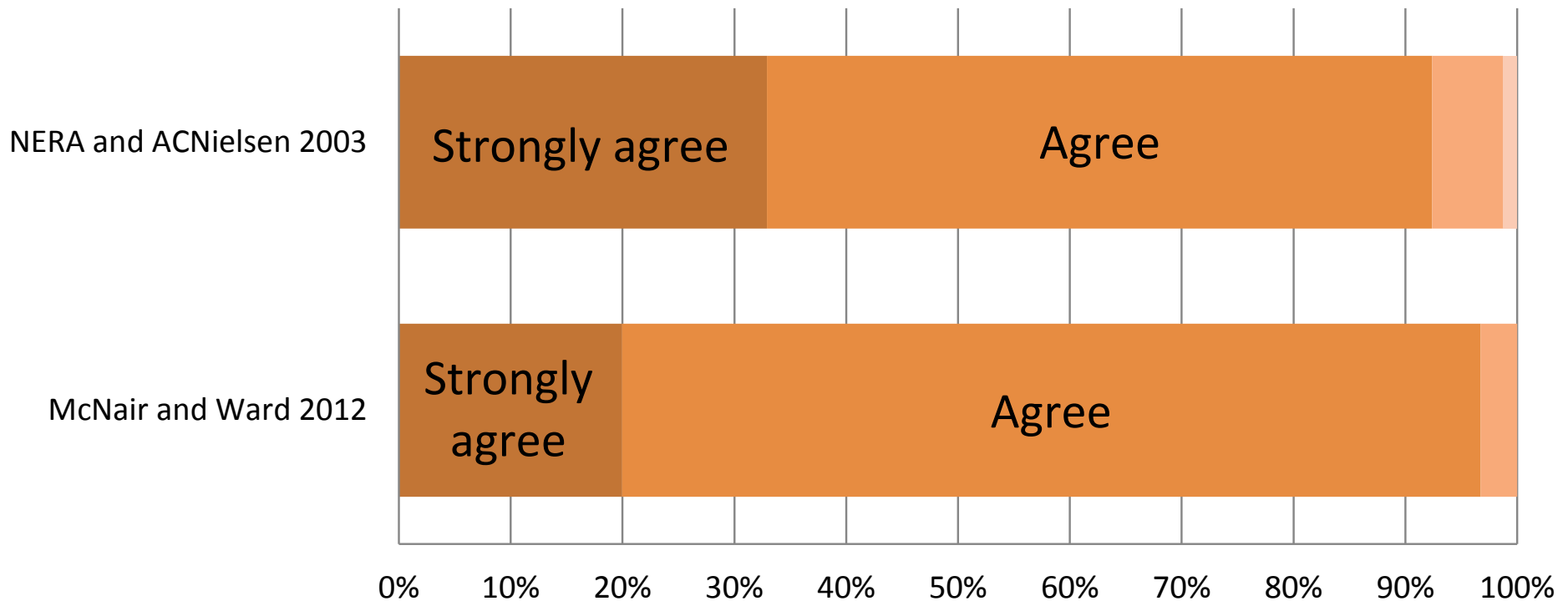
■ Strongly agree ■ Agree ■ Don't know / unsure ■ Disagree ■ Strongly disagree



High level of satisfaction

ActewAGL is very responsive in the event of a power failure.

■ Strongly agree ■ Agree ■ Disagree ■ Strongly disagree



NERA and ACNielsen in 2003

- Reliability and supply quality
- Residential and non-residential customers

Australian National University and University of Sydney in 2009

- Undergrounding
- Residential customers

Australian National University in 2011-12

- Reliability
- Residential customers

Choice modelling approach

Choice modelling has been adopted by AEMO for most customer segments of its national VCR study

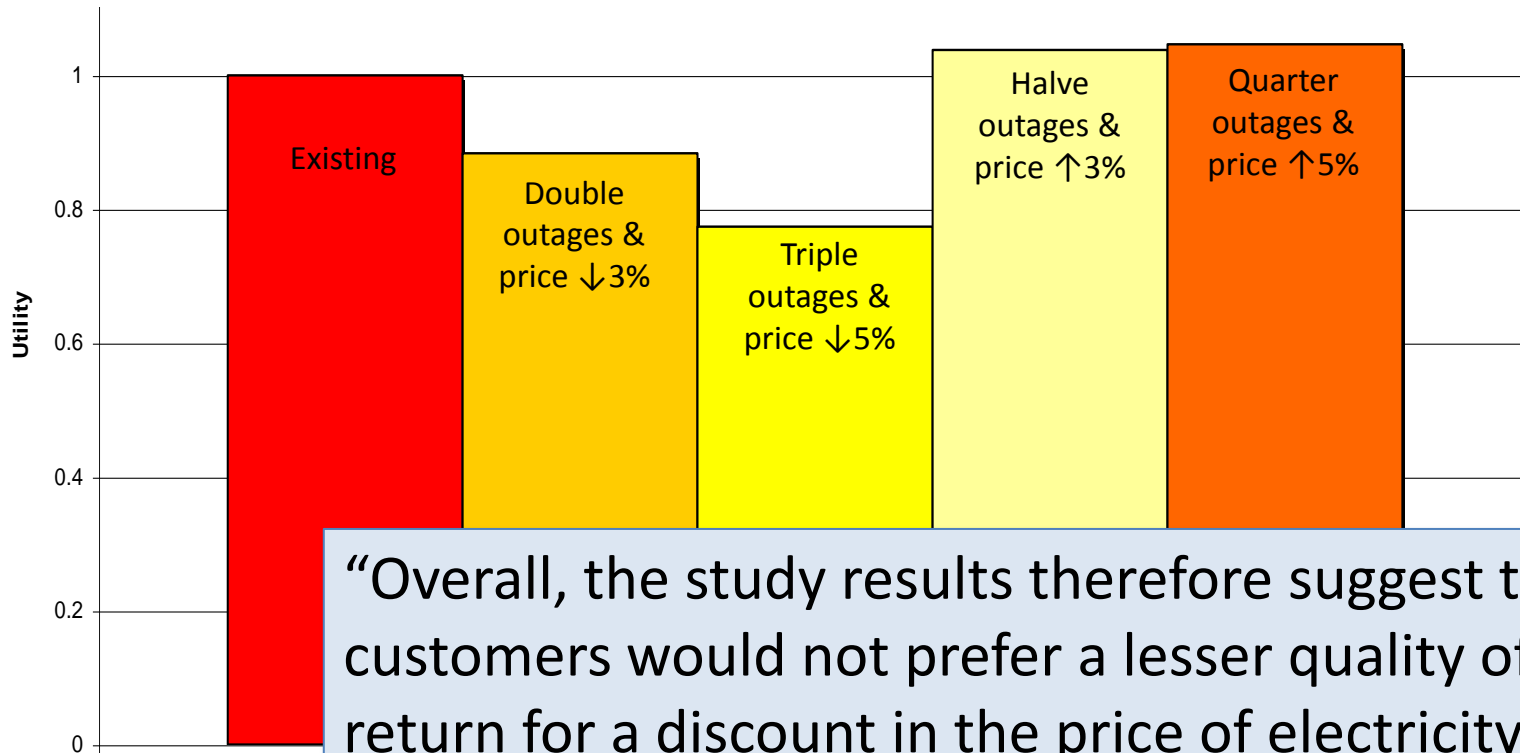
	PACKAGE A	PACKAGE B
Number of times electricity is completely unavailable to your home:	4 times per year	1 time per year
Length of time that electricity is completely unavailable to your home each time that it goes out:	30 minutes	4 hours
Time of day that electricity is completely unavailable to your home each time that it goes out:	Mon-Fri sometime after 6pm	Mon-Fri sometime after midnight
Prior notification that electricity will be unavailable to your home:	1 day	Electricity unavailable due to emergency - no notification possible
Response to phone inquiries in the event of electricity becoming unavailable to your home:	You get straight through to a PERSON - you are not put on hold and there is no machine directing you to press buttons	Your call is answered by an AUTOMATIC VOICE - the voice gives you the option of hearing a recorded message that gives you an up-to-date status report on any electricity supply issues by suburb, or to speak to someone but you may be put on hold before a person answers
Total Electricity bill for the year:	\$810	\$710

YOUR DECISION: If these were the only 2 options available to you, which option would you choose: Package A or Package B ?

Results overview

- Customers are willing to pay (or accept compensation) for changes in:
 - the number of interruptions
 - the duration of interruptions
 - the amount of advance notice given
 - the time of day interruptions occur
 - the number of voltage fluctuations
 - the time taken to speak to a human operator when making phone enquiries
- Non-residential customers tend to place a higher value on service changes than do residential customers

NERA 2003 conclusion on reliability levels



“Overall, the study results therefore suggest that customers would not prefer a lesser quality of service in return for a discount in the price of electricity. Customers... may indeed be willing to pay for higher levels of service.”

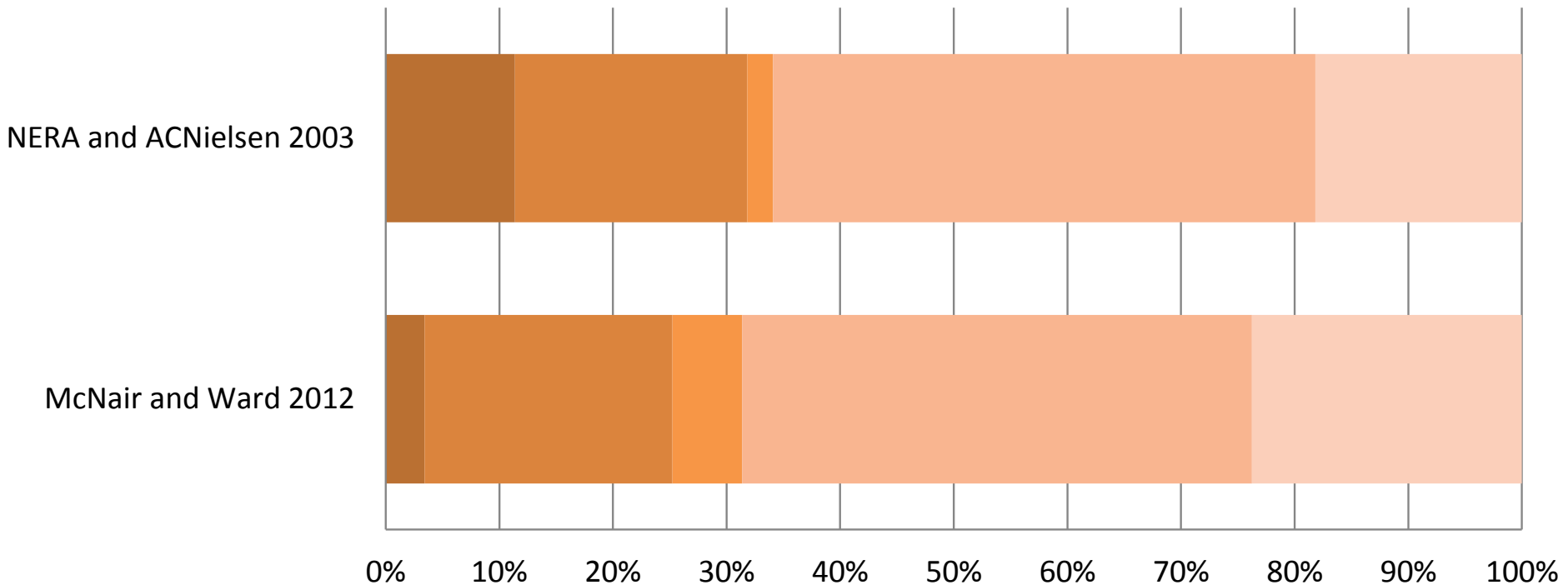
Residential customers only.

The analysis assumes that the current frequency of interruptions is 1.2 a year, the average duration of an interruption is 1.5 hours.

Trees are a problem

Keeping trees/shrubs clear of electricity infrastructure is a problem for you.

■ Strongly agree ■ Agree ■ Don't know / unsure ■ Disagree ■ Strongly disagree



Findings from undergrounding study

ActewAGL 

for you



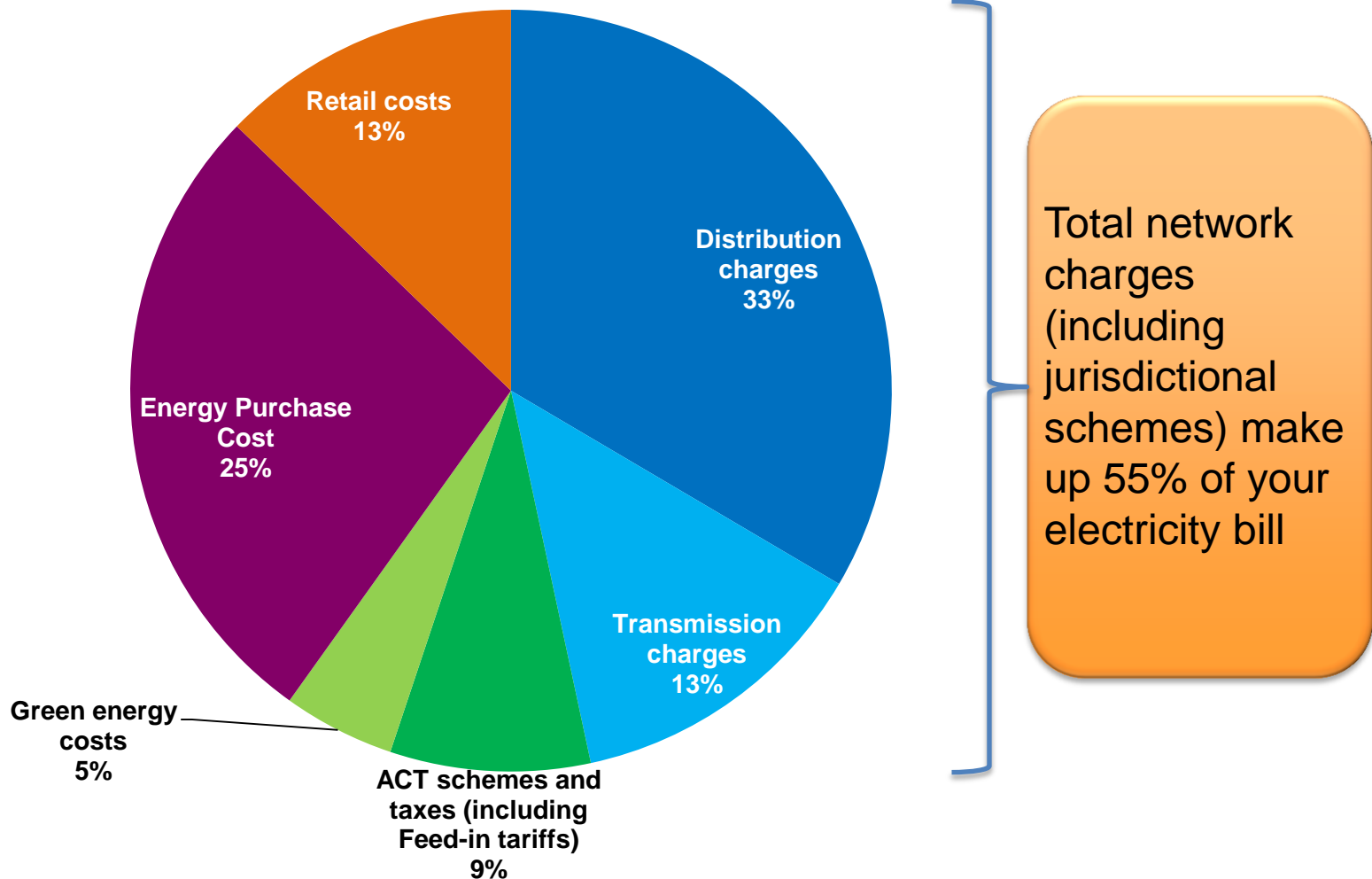
- Bundle of household benefits from undergrounding:
 - Safety
 - Improved appearance and views
 - Supply reliability
 - Reduced tree trimming requirements
 - Fewer restrictions on use of yard space
- Large variation in WTP across households
- There may be economic merit in undergrounding at least some suburbs

Our regulatory proposal

- Revenue requirement for 1 July 2014 to 30 June 2019
- Revenue requirement based on efficient cost ‘building blocks’ including:
 - forecast operating expenditure
 - a return *on* capital investment (proposed rate of return of 8.99%)
 - depreciation (or ‘return *of* capital’)
 - our tax liability
- Revenue requirement covers network charges only

Price impacts

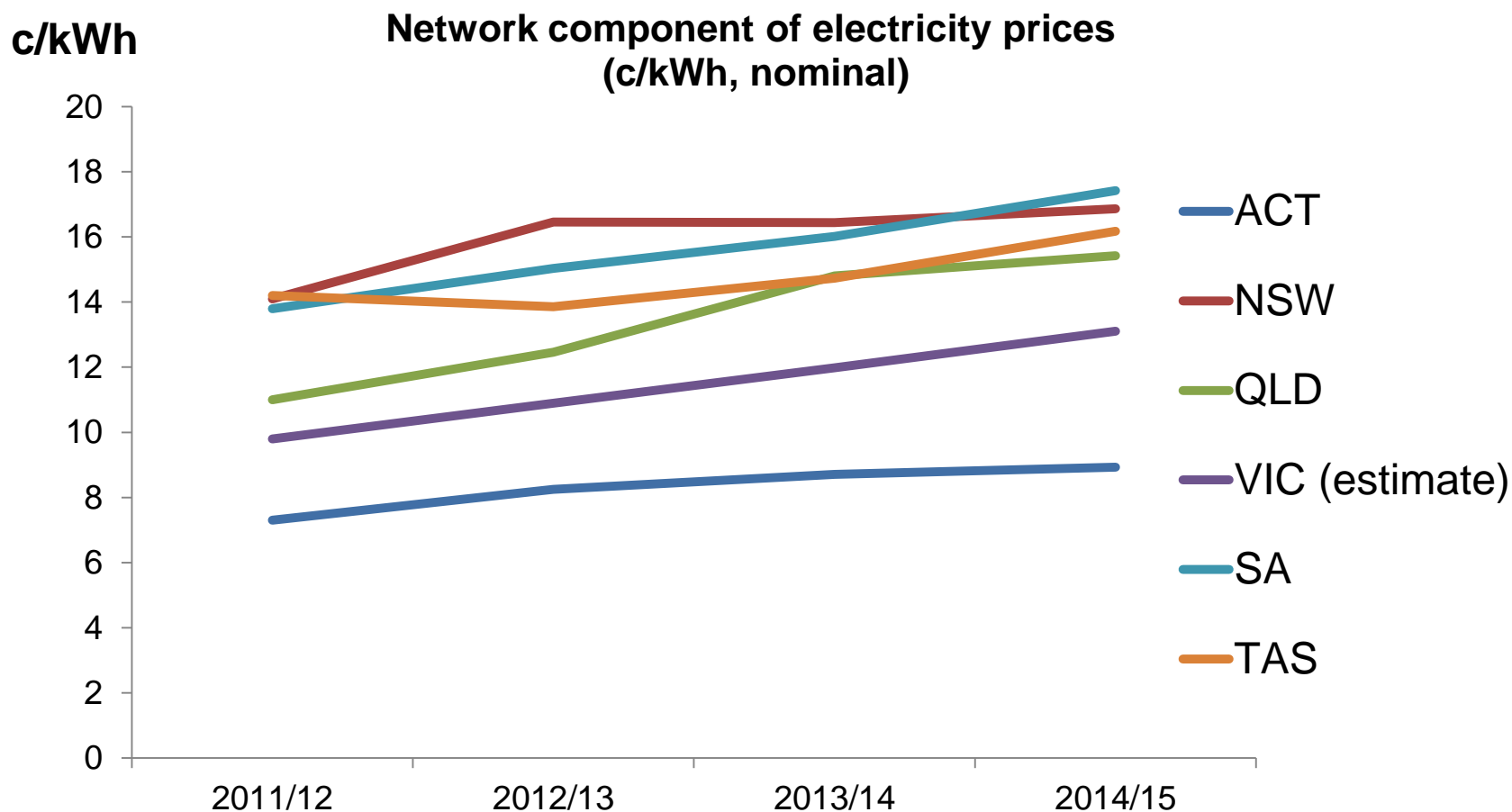
Components of a typical ACT electricity bill 2014/15



Lowest Network Prices in Australia

ActewAGL 

for you



Source: AEMC Electricity price trends final report 22 March 2013

<http://www.aemc.gov.au/media/docs/Fact-Pack---AEMC-Price-Trends-Report-53b9d522-662f-467e-bf8a-b74d69d696d7-0.PDF>

Price impacts of our proposal

ActewAGL 

for you

- On average in each of the four years of the 2015-19 period the annual retail bill will...



3.1%

**For
residential
customers
using
5,000 kWh
per year**



3.5%

**For
commercial
customers
using
20,000 kWh
per year**

Stephen Devlin

General Manager, Asset Management

- Capex
- Opex
- Consumer focus and engagement

ActewAGL and the ACT community

ActewAGL 

for you

- We are the smallest DNSP in the National Electricity Market
- We take pride in being an organisation with a community focus
- We're a major employer in the ACT and play a vital role in the community
- Long history of customer and community engagement

Guided by the National Electricity Objective

Safety performance

Safety remains our number 1 priority.

Customer service & productivity

We strive to deliver outstanding and innovative customer service, improve our understanding through engagement, and respond to our customers' needs.

Asset management philosophy & operating frameworks

We aim to operate a modernised, automated electricity distribution network so that customers get maximum value from our our assets.

Organisational capacity & capability

To meet current and future business needs we need to provide a rewarding and stimulating work environment to ensure we have a diverse, skilled and adaptable workforce.

Capex Program – Customer benefits

Our capex program will serve the long term interests of consumers by:

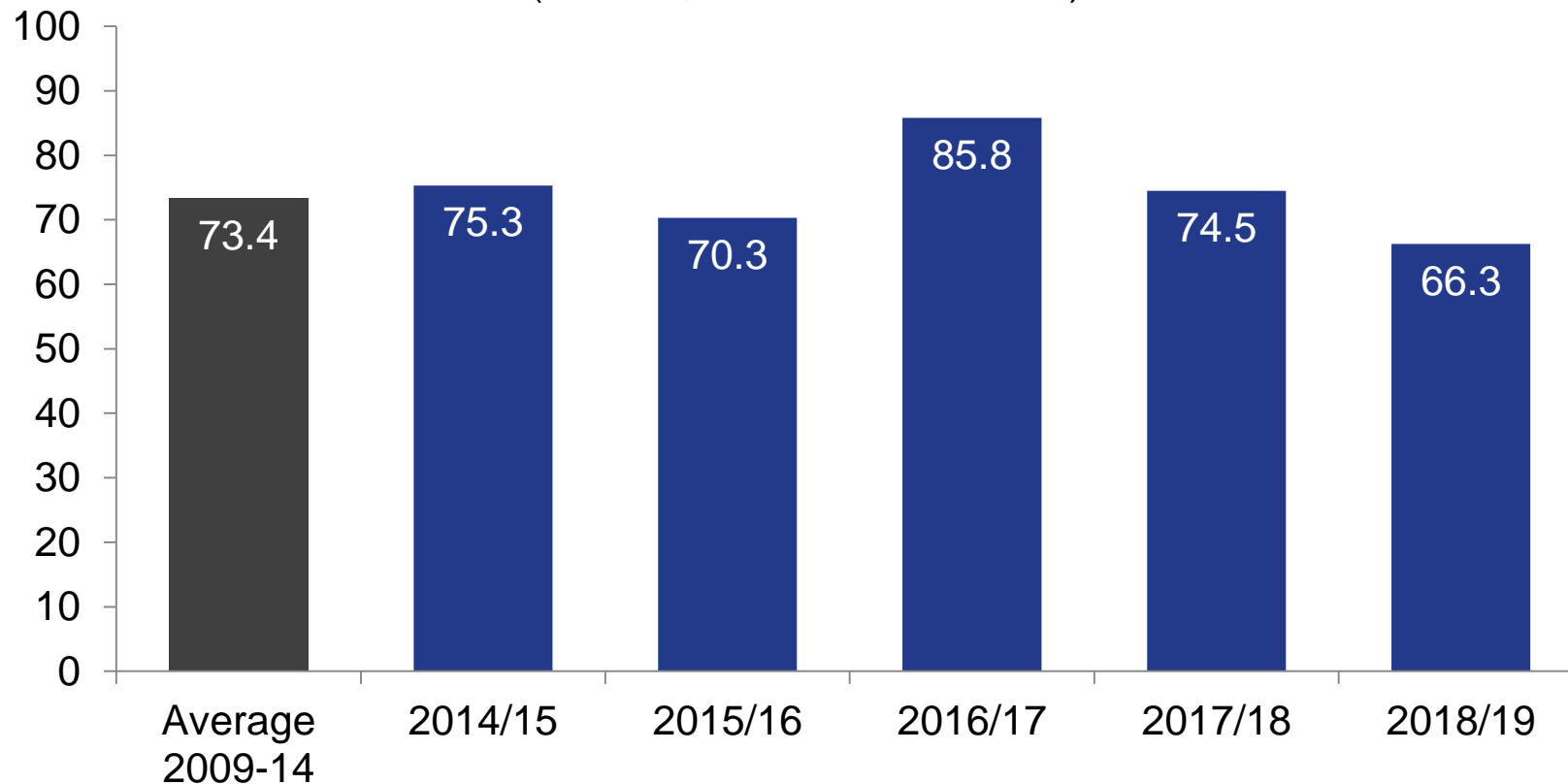
- Ensuring the safety of the public and our staff and contractors
- Supporting urban development by meeting the electricity demand of new suburbs
- Improving the security of electricity supply to the ACT
- Continuing to meet reliability standards
- Reducing whole-of-life costs of essential assets
- Empowering consumers with better information and greater control over consumption and their electricity bills

Proposed capital expenditure 2014-19

ActewAGL 

for you

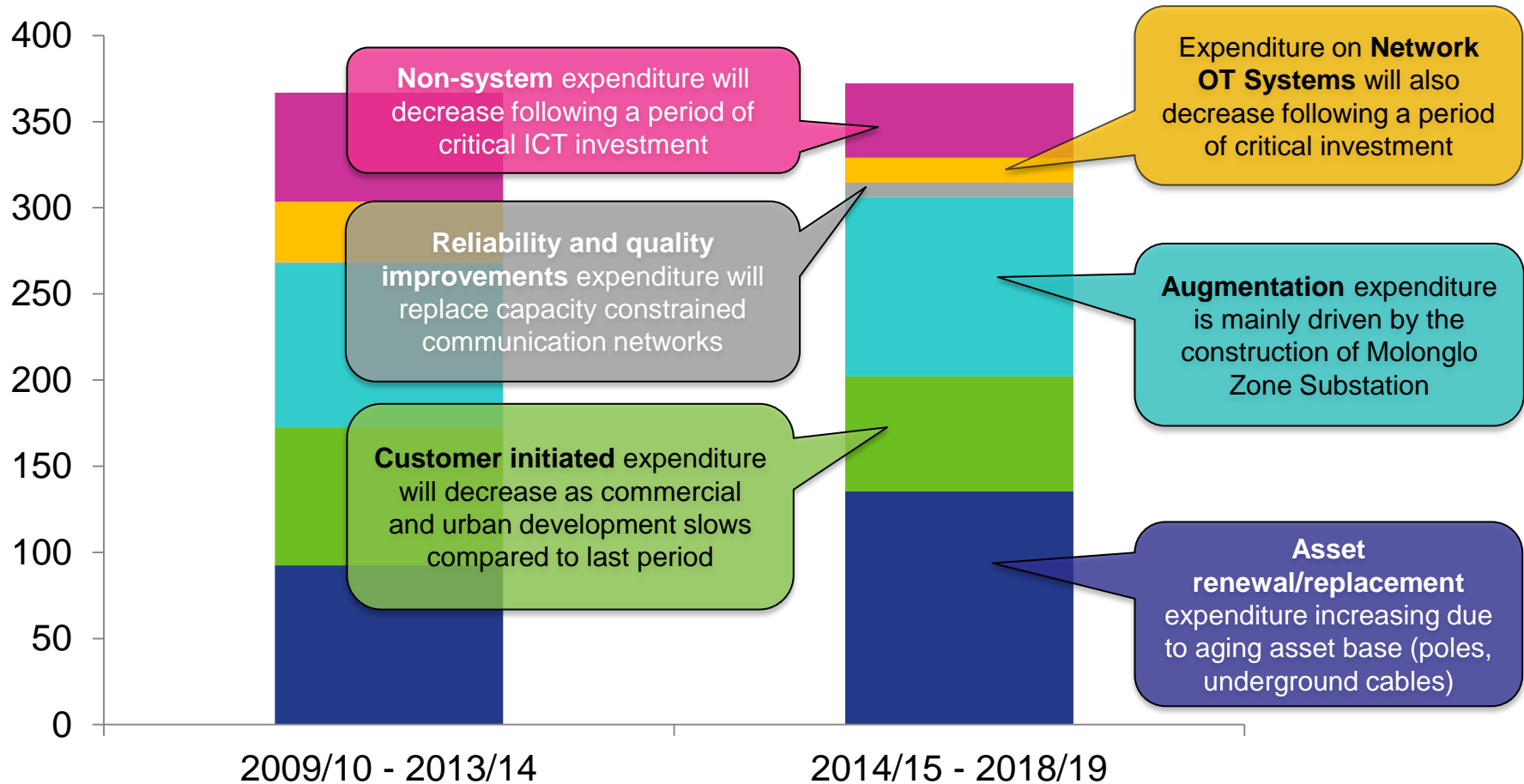
ActewAGL Distribution's forecast capital expenditure 2014-19
(\$million, real 2013/14 dollars)



Total = \$372 million for the 2014-19 regulatory period

Capex 2009-14 vs. 2014-19

Capital expenditure: 2009-14 and 2014-19
(\$million, real 2013/14 dollars)



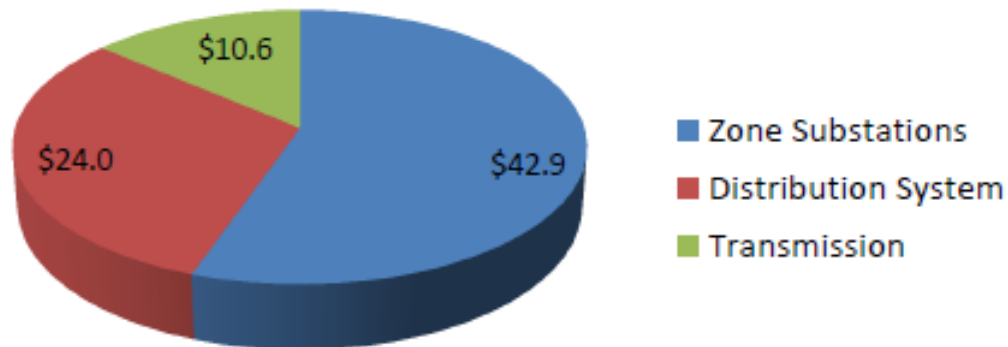
Capital program – focus areas

- Continue major projects and asset replacement programs begun during 2009–14
- Asset augmentation (up 10%)
 - New zone substation at Molonglo to meet demand from new suburbs
 - Stage 2 of the Southern Supply to ACT project to improve the security of supply
 - Driven by local network constraints and summer peak
- Asset replacement programs (up 46%)
 - Increased expenditure to address ageing asset base
 - Pole replacement program to replace aging assets and improve safety
 - Underground cable replacement program to reduce underground cable faults

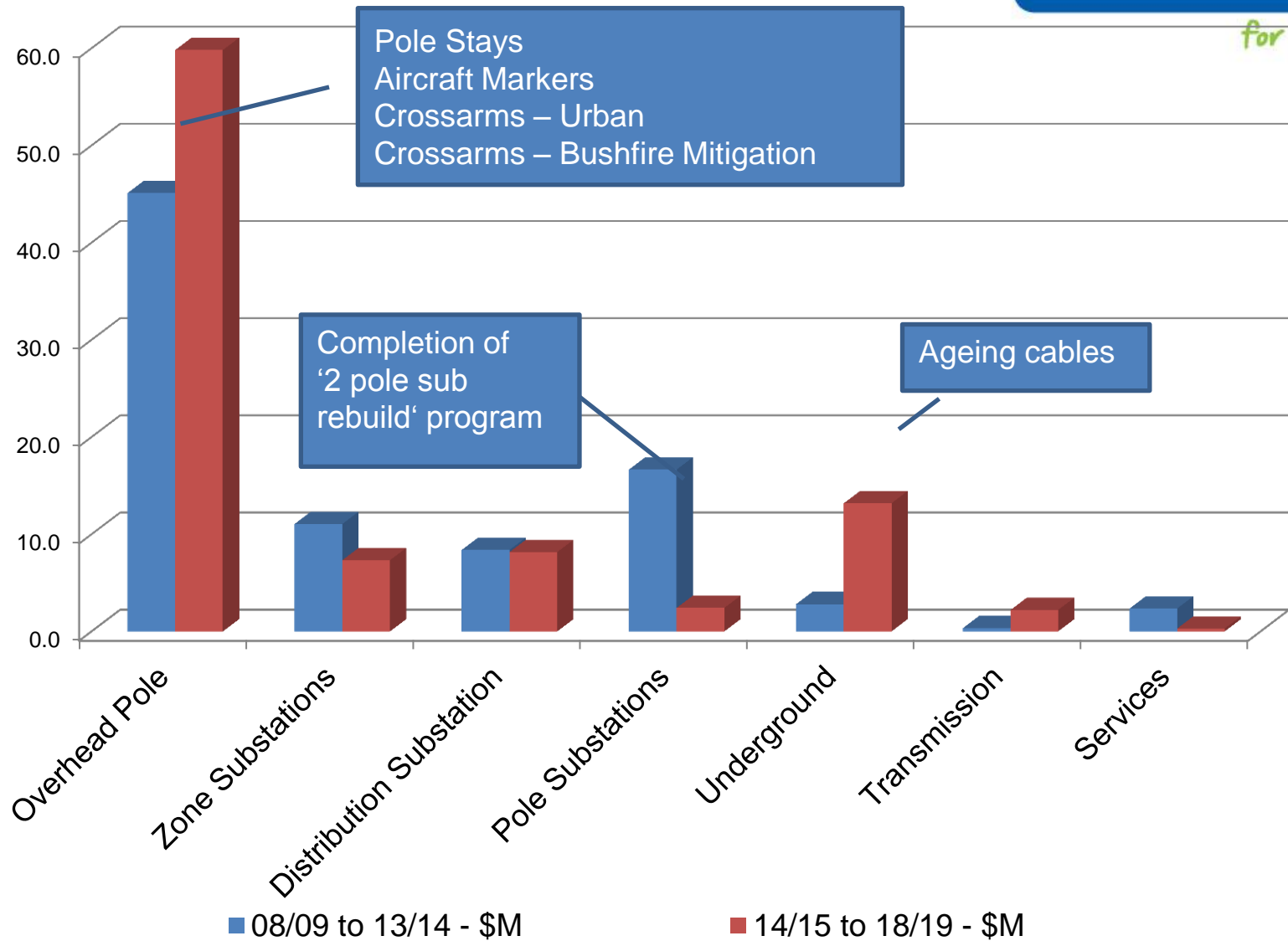
Capital program – Augmentation

Augmentation Projects 2014-19

2014/15 to 2018/19 - Augmentation Total \$M

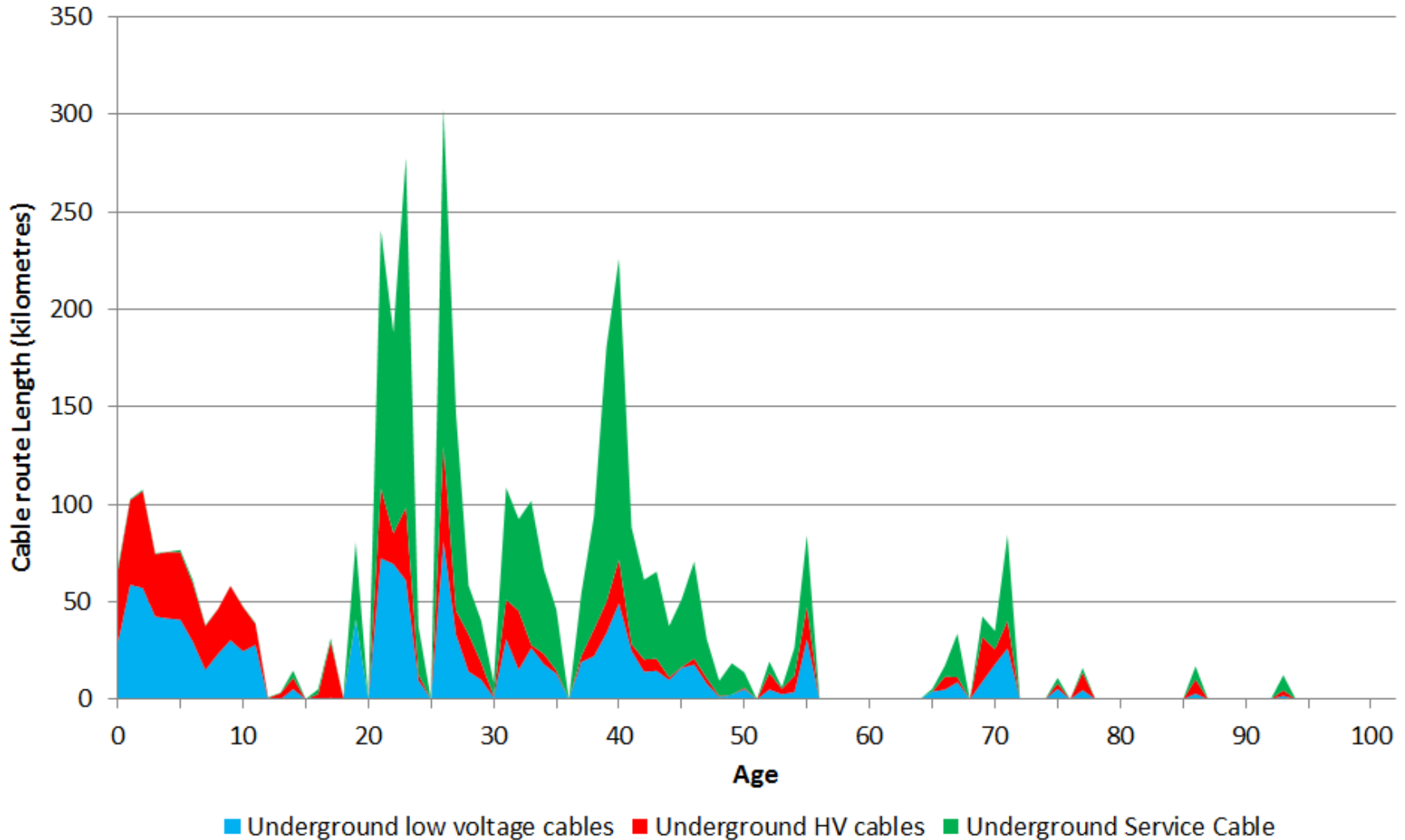


Replacement Projects 09-14 and 14-19

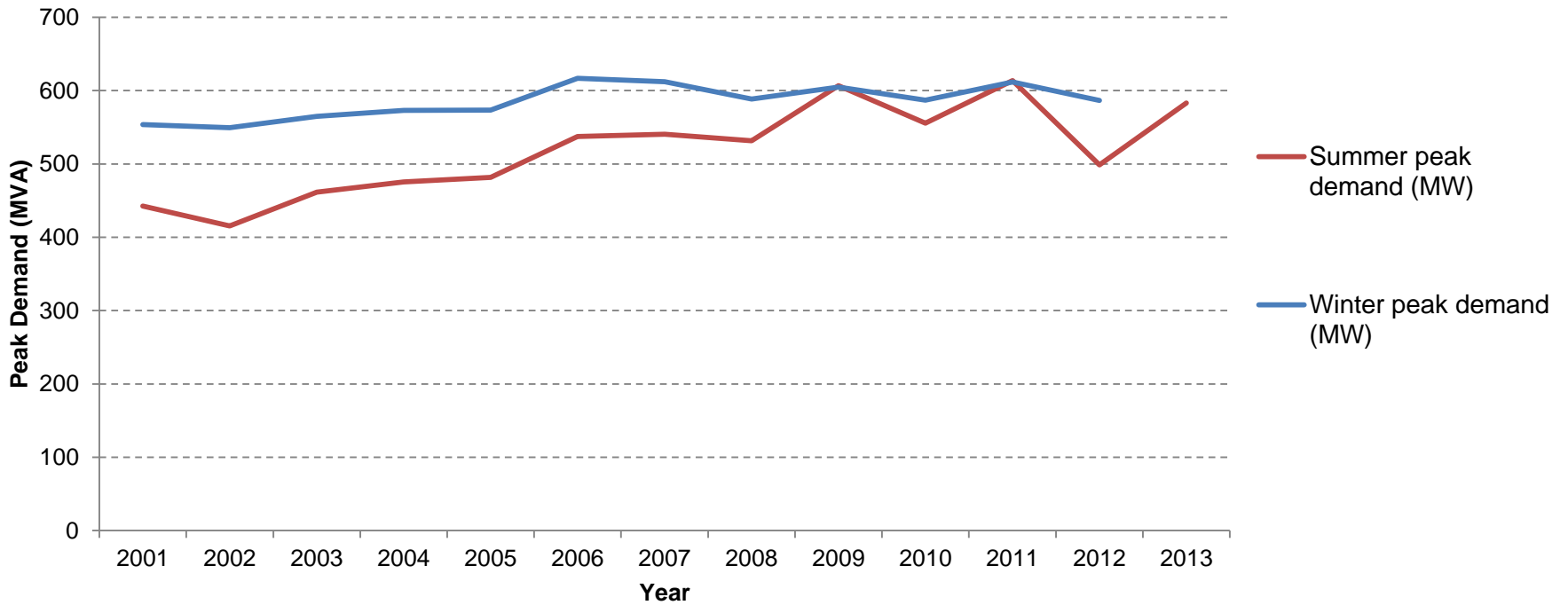


Replacement Projects 2014-19

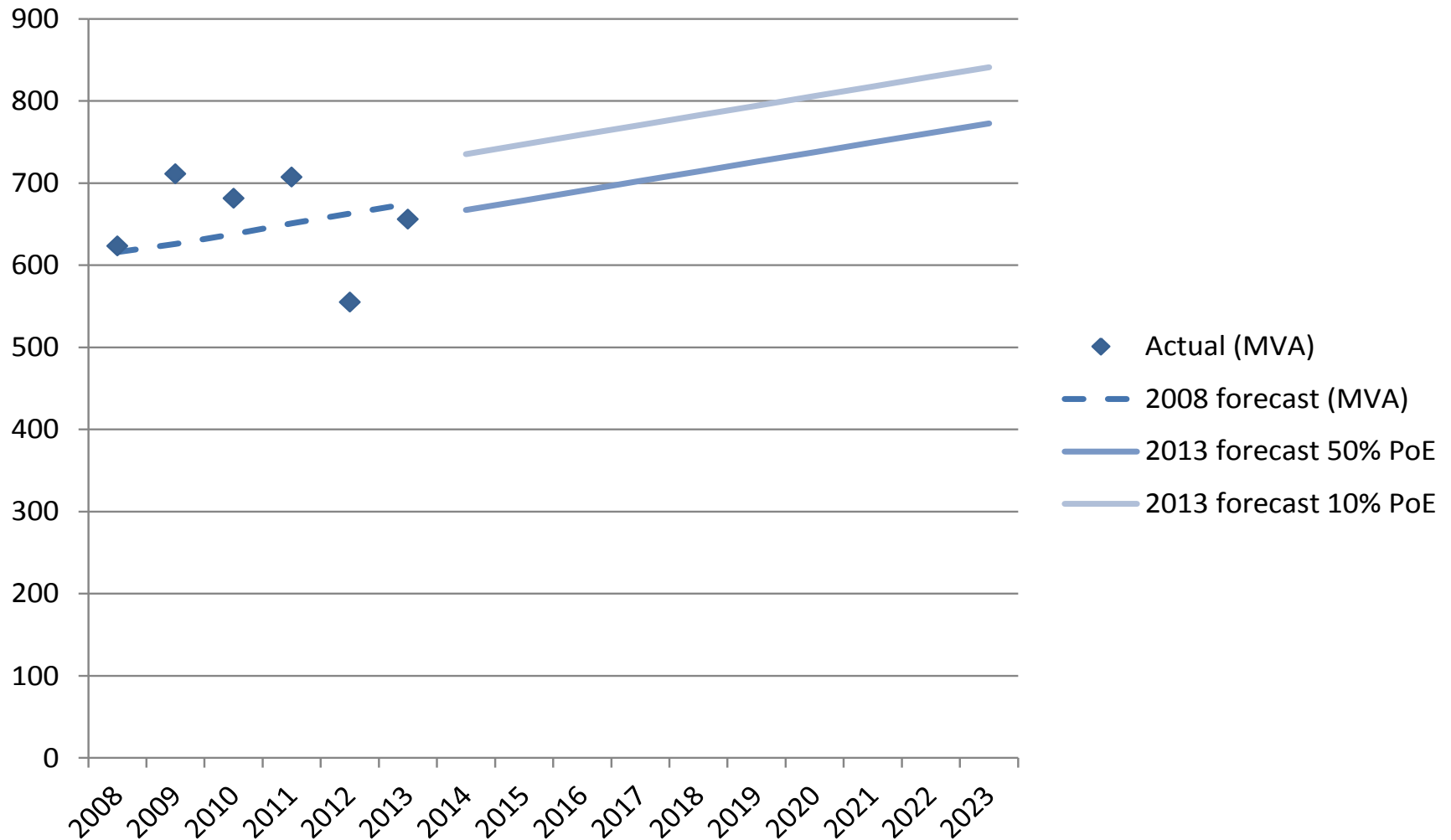
Underground Cable Population Age Profile



Electricity peak demand



System summer maximum demand



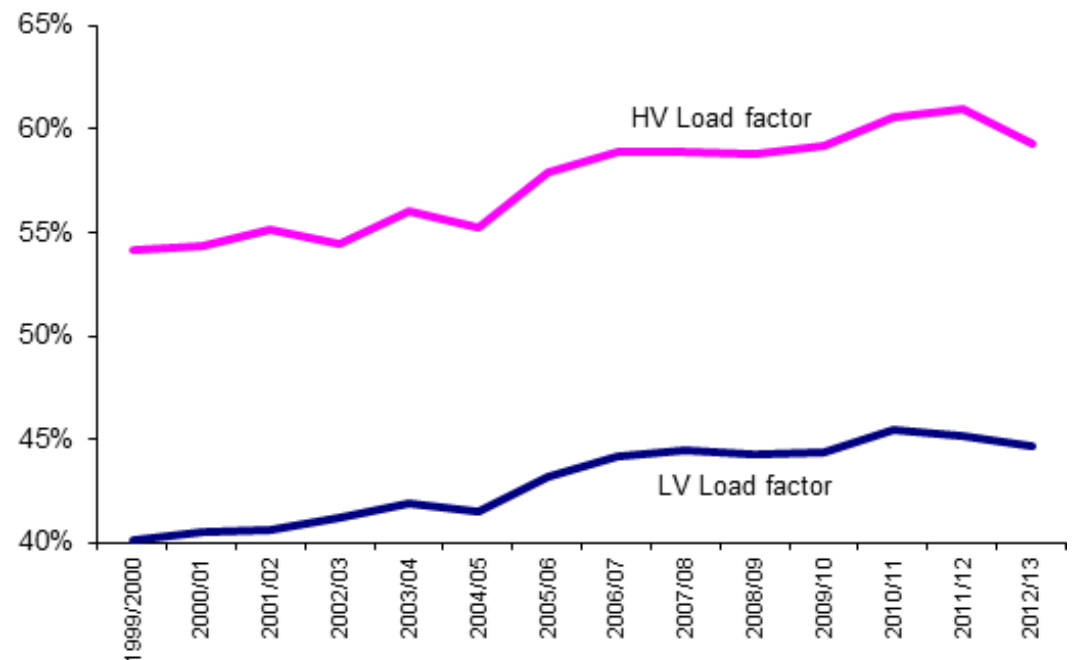
- **Tariff incentive structures**
 - successful demand management tool
 - ongoing tariff reform initiatives
 - TOU default tariff
- **Demand Side Engagement Strategy**
- **Possible demand side management initiatives**
- **Non-network alternatives considered as part of the network planning process**

Demand management - Pricing

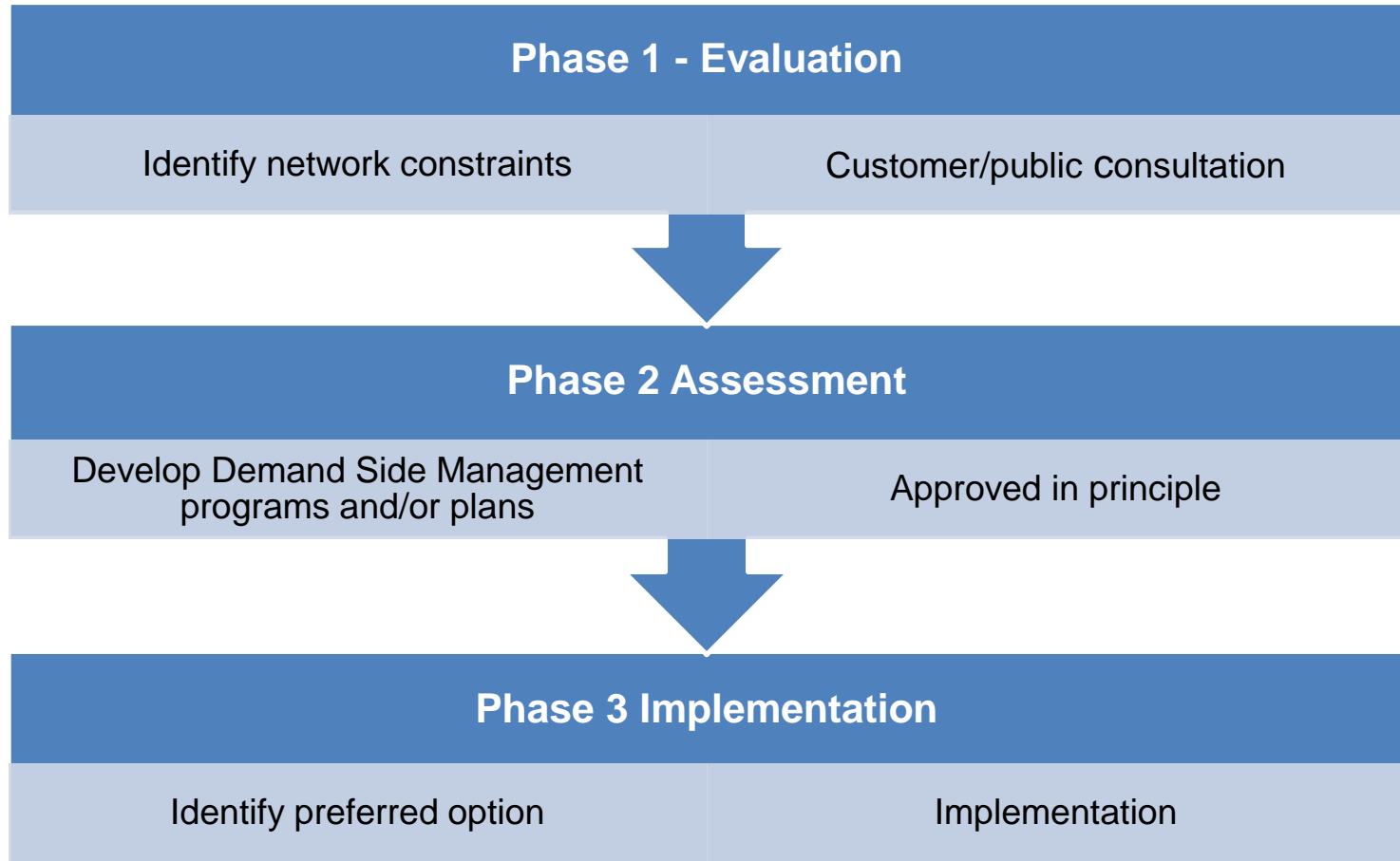
Network tariffs – Time of use pricing

- Since 1 October 2010 all customers connecting a new premises are put on a time of use (TOU) network tariff, unless they choose an alternative rate
- Customers can save if they shift their consumption from peak to shoulder or off-peak times.
- On a long-term basis, shifting a household's electricity load to off peak times has the potential to reduce the impact on the electricity network and maintenance requirements

HV/LV load factors



Our Network Planning Process



Current DMPs

DMP/ Program	Scope	Deliverables/Outcomes	Performance Target
Mitchell Large Commercial Load (Data Centre)	Solar PV, chilled water storage, Peak lopping by skid and embedded generation, Climate control, fuel switching	Incentive schemes DR contracts Outcome: Deferral of Mitchell ZS	5 to 15MVA customer generation
ANU DR & Load Curtailment Program	Chilled water storage, Climate control, peak lopping by skid and embedded generation, Curtailment, fuel switching, HV PFC	Incentive schemes, DR contracts Outcome: Deferral of two proposed feeders	7.5 MVA demand reduction
Westfield Woden DR Program	Chilled water storage, Climate control, peak lopping by skid and embedded generation	Incentive schemes, DR contracts Outcome: Woden ZS Peak demand management	5 MVA demand reduction
Westfield Belconnen DR Program	Chilled water storage, Climate control, peak lopping by skid and embedded generation	Incentive schemes, DR contracts Outcome: Deferral of feeders to Belconnen Trade Centre	5 MVA demand reduction

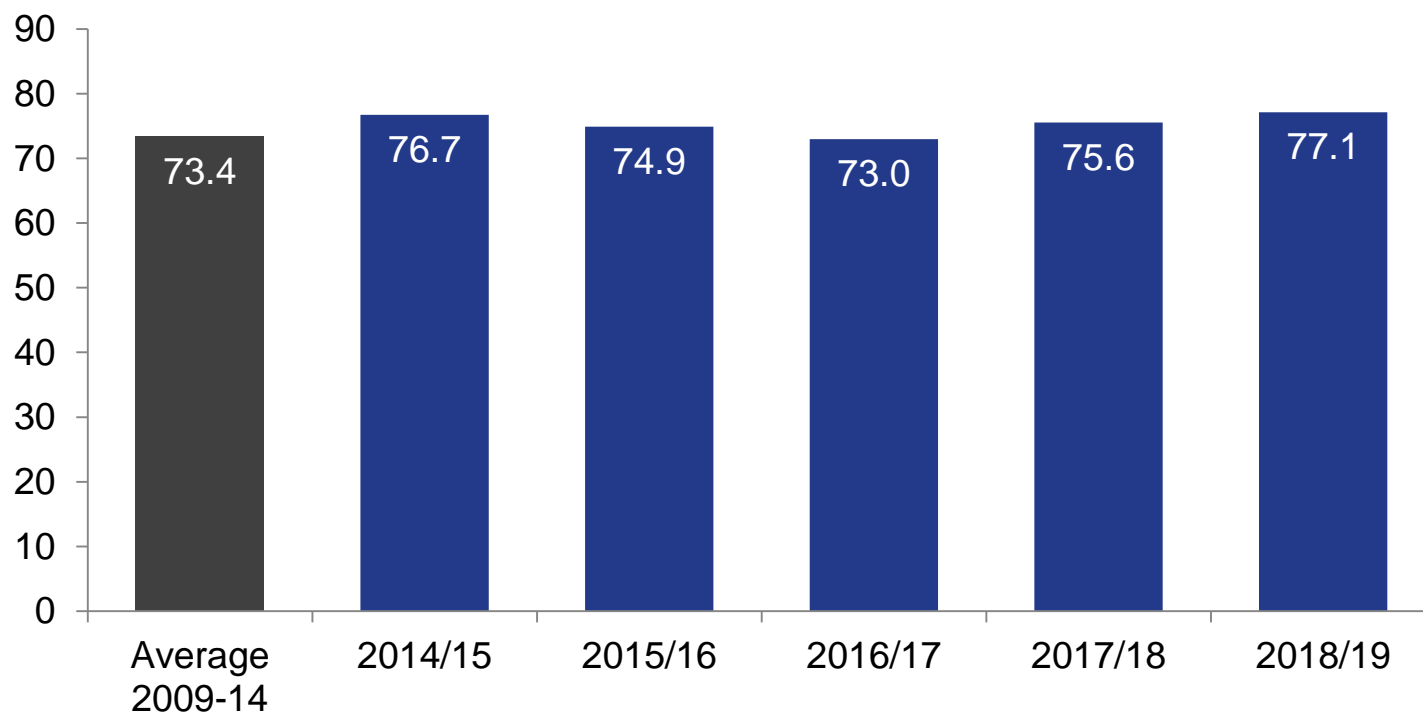
Operating expenditure 2014-19

ActewAGL 

for you

- Operating expenditure will remain relatively stable over 2014–19
- Consistent with average expenditure in last period

ActewAGL Distribution's forecast annual operating expenditure 2014–19
(\$million, real 2013/14 dollars)



- Operating cost drivers 2014-19 include:
 - Safety of our staff, contractors and the public
 - Maintenance of ageing assets
 - Vegetation management
 - Operating the network in unique circumstances (eg. backyard reticulation)
 - Meeting legislative and regulatory obligations
 - A shared services model (costs includes replacement of critical shared systems).

Opex Program – Customer benefits



The opex program will serve the long term interests of consumers by allowing us to:

- improve the safety of our staff, contractors and the public
- manage, operate and maintain the safety, reliability, quality and security of the ACT's electricity distribution system
- ensure we continue to meet existing and new legislative and regulatory requirements
- improve the way we engage with our consumers by implementing a new consumer engagement strategy
- increase the accessibility and scope of information on our network and business, either directly from us and through additional regulatory reporting

Consumer focus and engagement



- Willingness to pay studies
- Publication of pricing methodology statements
- Major projects consultation
- Major/critical customer engagement
- Demand side engagement strategy
- Meetings with key stakeholders on elements of the proposal (eg. the connection policy)
- Other customer communications including:
 - Website content and social media
 - Network safety communications including advertising campaigns and media releases

Major projects consultation

- Targeted stakeholder consultation on major capital projects during the planning and construction phases
- Examples:
 - East Lake zone substation
 - Yamba feeder replacement
 - Second Supply to ACT Stage 1



East Lake zone substation 132KV Gas Insulated Switchgear installation

Second Supply to ACT Stage 1

- 132 kV transmission line from Williamsdale to Theodore
- Line traversed 7 rural leases and a public road
- *“the concerns of stakeholders were used to define the most suitable route- achieving ActewAGL’s goals and those of the various stakeholders”*
- **Lessees** engaged throughout the project
 - during project planning (May 2006, March 2007, July 2007)
 - engagement included individual interviews, FAQs
 - they got to tell us about their plans- final route based on the issues raised by lessees
 - during construction: ActewAGL and contractors in regular contact with lessees
 - post construction: lessees consulted on restoration works
- **Local community groups** engaged
 - Southern ACT Catchment Group
 - Ngunnawal Elders
- **Government agencies** engaged
 - NCA, ACTPLA, ACT Parks Conservation and Lands, ACT Heritage Council, Roads ACT, DEWHA for EPBC legislation compliance

Major/critical customer engagement

- Focus on major customer and major project liaison
- Dedicated account managers are in regular contact with existing and prospective large customers to assist their operations or future planning
- For major proposals such as a new ACT urban development like Molonglo or the Canberra Airport Expansion, joint working groups are established with monthly meetings between the key parties.

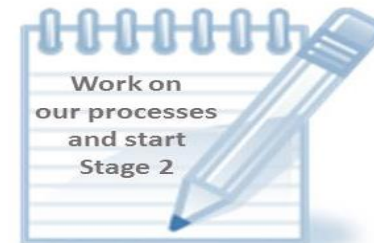
Actions taken to date to promote non-network options



- ❑ Demand Side Engagement Strategy (DSES) – The strategy was developed and published on 31st August 2013
- ❑ Demand side management planning process – The process was developed and incorporated into AAD Network planning and expansion framework
- ❑ Demand Management Website – Portal for Demand Management information was added to AAD Internet site including a register for interested parties to engage with AAD DM Plans and propose non-network solutions

How we will continue to engage

- Our *consumer engagement strategy* further develops our consumer engagement approach
- Stage 1 of the strategy has been prepared and will be rolled out over the first 3 years of the coming regulatory period. Stage 2 will then follow.
- ActewAGL Distribution seeks to achieve an even greater understanding of the views, expectation and preferences of its consumers



Our key messages

1. Our electricity prices will remain the lowest in Australia
2. Our network costs will continue to be the lowest in Australia
3. Our network reliability will remain amongst the best in Australia
4. Our customer satisfaction will remain high as a result of our plans and performance
5. Our 2014-19 Regulatory Proposal represents prudent investment to maintain this situation whilst tackling emerging challenges facing all electricity distribution businesses

~ End of presentation ~