## AusNet



# SRG QCV Working Group

Meeting #1 | Summary Notes

| Details                | Members           | AusNet Staff   | External Observers |
|------------------------|-------------------|----------------|--------------------|
| 09.00-10.00am Thursday | Helen Bartley     | Charlotte Eddy | Nil                |
| 4 May 2023             | Mark Grenning     | Robert Ball    |                    |
| Online (MS Teams)      | Jonathan Kneebone | Lucy Holder    |                    |
| Chair: Rob Ball        | Emma Chessell     | Observing:     |                    |
| Secretariat: AusNet    |                   | Chloe Finn     |                    |
|                        |                   | Thang Pham     |                    |
|                        |                   | Jade Park      |                    |

Purpose of Session • Ensure we are aligned on the purpose of the Quantifying Customer Values (QCV) research and this Working Group

• Discuss and agree on next steps for the research

| Item   | Time    | Торіс  | Lead/s                |
|--------|---------|--|-----------------------|
| Part 1 | 09:00am | Welcome & Purpose of the QCV study   | Rob Ball              |
| Part 2 | 09:05am | <ul> <li>QCV Research Themes</li> <li>Priorities raised in existing research</li> <li>Priorities identified by other resets</li> <li>Proposed themes (for refinement)</li> </ul> | Rob Ball              |
| Part 3 | 09:20am | <ul> <li>Potential Service Metrics &amp; Proposed Impacts</li> <li>Potential service metrics</li> <li>How we propose to use the research</li> </ul>                              | Rob Ball              |
| Part 4 | 09:35am | <ul> <li>Suppliers, Timelines &amp; Methodologies</li> <li>Potential suppliers</li> <li>Qualitative enrichment</li> <li>Discussion on indicative timelines</li> </ul>            | Lucy Holder, Rob Ball |
|        | 09:55am | Meeting close and next steps   | Rob Ball              |



### Summary

| Kev | points |
|-----|--------|
|     |        |

| Topics                       | Discussion points   |
|------------------------------|---|
| Purpose of the QCV<br>Study  | • Members indicated that the purpose and role of the working group is clear.  |
|                              | <ul> <li>Confirmed that the sample size will be large enough to allow for key demographic breakdowns.</li> </ul>  |
|                              | <ul> <li>Confirmed that C&amp;I customers will not be included given the methodology is not<br/>appropriate for reaching and capturing the views of this group.</li> </ul>  |
|                              | <ul> <li>Confirmed that the Working Group will report back to the Stakeholder Reference<br/>Group (SRG) and Sub-Panels on progress and design of the QCV study to ensure<br/>they are across the design.</li> </ul>   |
|                              | <ul> <li>AusNet took an action to share examples of how other networks have<br/>approached QCV-type research.</li> </ul>  |
| QCV Research<br>Themes       | <ul> <li>A member commented that it is good AusNet is doing a broad range of research<br/>acknowledging quantifying values is a gap.</li> </ul>   |
|                              | <ul> <li>Consumer Energy Resources (CER) integration can also be viewed in the context of rising consciousness/desire among consumers in the environmental space (i.e., not just the infrastructure perspective).</li> </ul>  |
|                              | <ul> <li>Good engagement on customer values cannot be done in isolation from tariffs<br/>given these determine who pays for upgrades to deliver improved service levels.<br/>CER integration expenditure – and the extent this may be funded through export<br/>tariffs - was used an example. AusNet agreed that thought needs to be put into<br/>this, and that it is potentially something that could be further explored in the<br/>qualitative stage. This is something that this Working Group and the Tariffs &amp; Pricin<br/>and Future Networks sub-panels need to be working on together.</li> </ul> |
|                              | <ul> <li>Members highlighted that AusNet should look at what Ausgrid is doing on<br/>resilience (which has been a key focus area of their engagement and Revenue<br/>Proposal), and that AusNet should do a critical analysis of the methodologies<br/>other DBs have used.</li> </ul>  |
|                              | • Suggested we change "Affordability" to "Affordability and cost savings".  |
|                              | <ul> <li>Questioned what context will be provided in questionnaire on energy<br/>affordability, to frame survey questions.</li> </ul>   |
|                              | <ul> <li>Clarifying that we are focussing on the right topics (e.g., have we tested how a<br/>value for biodiversity could be used in economic assessments). The measures<br/>need to be quantifiable, tangible, and explainable in AusNet's Revenue Proposa</li> </ul>   |
|                              | Highlighting the importance of qualitative testing before and after the survey.   |
|                              | <ul> <li>Clarifying that the Working Group will be involved in the design of the<br/>questionnaire (which will be developed with the research supplier once one is<br/>appointed).</li> </ul>   |
| Potential Service<br>Metrics | <ul> <li>On CER, incorporating projected value of the feed in tariff (FIT) into business case<br/>assessment, and being mindful that there is much confusion around the 'true'<br/>value of CER integration.</li> </ul>   |
|                              | <ul> <li>Ensuring we can break research outputs down to see priorities for different<br/>customer groups and segments.</li> </ul>   |



|   | • Thinking about how we might frame the research to ensure customers take a long-term view of what they expect from the grid (i.e., what customers might value in 2031).  |
|---|---|
|   | <ul> <li>Support renewable energy sources to flow through the network is possibly a<br/>challenging question for consumers - will be interesting to see the specific<br/>questions drafted to measure this.</li> </ul>  |
|   | <ul> <li>Clarifying that the prioritisation AusNet has done of issues on slide 22 is quite<br/>qualitative and indicative. Highlighting the importance of a clear narrative<br/>around each individual service metric</li> </ul>  |
|   | • Ensuring there is no double-counting in cost benefit analysis (e.g., between a value of resilience obtained through QCV and the VCR), noting the AER has flagged it will be doing some work in this space as parts of its review of the VCR next year. A member flagged concern with previous AER attempt to value Widespread and Long Duration Outages (WALDOs). |
| Suppliers, Timelines<br>and Methodologies | • Two SRG members (HB & MG) indicated they were keen to talk about suppliers offline.   |
| -   | <ul> <li>Confirmation that separation between quant and qual is a good thing (i.e., we<br/>should get different suppliers for each), and that qual can be addressed through<br/>customer workshops.</li> </ul>  |
|   |   |

### **Close & Next Steps**

Rob Ball thanked everyone for their time, provided a summary of actions arising from the meeting, and closed the meeting.

| Action items  |             |                              |                      |
|---|-------------|------------------------------|----------------------|
| Action  | Assigned to | Status                       | Due date             |
| Doing a critical analysis of the methodologies or approaches used by other networks in QCV-type research. | AusNet      | Underway                     | Meeting #2<br>(June) |
| Reviewing Ausgrid's work on resilience  | AusNet      | Underway                     | Meeting #2<br>(June) |
| Arranging a separate meeting with Helen and Mark to discuss research suppliers                            | AusNet      | Complete                     | Mon 8 May            |
| Preparing the research brief to send out to suppliers   | AusNet      | Shared with<br>working group | Fri 26 May           |

#### Addendum:

AusNet had a follow-up meeting with two SRG members (HB and MG) on Monday 8 May at which was agreed:

- a Victorian agency with energy experience is preferred
- we should be approaching research agencies (rather than an economic consultancies)
- suppliers should include details in their proposals on their statistics expertise and credentials
- ~3 suppliers should be approached



- Request for proposal should include a budget to allow suppliers to design something that is best value for money
- Request for proposal should emphasise that we want the study to be in line with best practice methodologies.